Application of SAN DIEGO GAS & ELECTRIC	)
COMPANY for authority to update its gas and electric	
revenue requirement and base rates	
effective January 1, 2019 (U 902-M)	`

Proceeding: 2019 General Rate Case

Application: A.17-10-007

Exhibit No: (SDG&E-40-WP-2R)

#### SECOND REVISED

#### **WORKPAPERS TO**

#### PREPARED DIRECT TESTIMONY

#### OF ERIC L. DALTON

#### ON BEHALF OF SAN DIEGO GAS & ELECTRIC COMPANY

# DEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

April 6, 2018



#### San Diego Gas & Electric Miscellaneous Revenue Workpapers

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#### San Diego Gas & Electric Miscellaneous Revenue Miscellaneous Revenues Workpaper Summary

	Ī			RECO	RDED			Gr	owth Ra	te		FORECAST	
		Dec	Dec	Dec	Dec	Dec							
•	Page	2012	2013	2014	2015	2016	Average	2017	2018	2019	2017	2018	2019
ELECTRIC	2	2 025	2 400	2 264	2 200	2 402	2 470	0.750/	0.93%	0.97%	2 472	2.405	2 522
Service Establishment Fees	2	2,825	2,400	2,364 612	2,399	2,402 99	2,478 858	0.75%	0.93%	0.97%	2,472 95	2,485	2,523
Collection Charges	3	1,868	1,608		104			1.040/	1 200/	1.000/		90	86
Late Payment Charges	4	428	478	638	722	598	573	1.04%	1.20%	1.08%	579	586	592
Return Check Charge	5	220	223	231	240	269	237	0.75%	0.93%	0.97%	202	209	209
Direct Access Fees	6	83	75	68	60	59	69				69	69	69
CO-GEN Reimbursement	7	232	224	220	184	172	206				207	207	207
Smart Meter Opt-Out	8	102	166	186	157	92	141	0.750/	0.000/	0.070/	43	34	27
Other Service Revenue	9	209	324	1,804	520	478	667	0.75%	0.93%	0.97%	672	678	685
Total Account 451	4.0	5,967	5,498	6,123	4,386	4,169	5,229	0.000/	4.000/	4.000/	4,339	4,358	4,398
Rent	10	805	895	959	1,048	1,012	944	-0.29%	4.00%	4.00%	1,009	1,049	1,091
Special Facility Charges	11	755	951	840	2,251	2,867	1,533				2,031	2,031	2,031
CAC Revenue	12	452	601	365	98	756	455				455	455	455
Other - Misc Revenue	13	55	40	54	46	41	47	1.50%	1.50%	1.50%	48	49	49
Total Account 454		2,067	2,487	2,218	3,443	4,676	2,979				3,543	3,584	3,626
Revenue Cycle Service Credits	14	(240)	(254)	(257)	(257)	(248)	(251)				(251)	(251)	(251)
Pole Attachment Fees	15	1,525	1,436	1,564	1,599	1,910	1,607				1,609	2,881	2,900
Shared Asset	16	4,802	7,937	6,662	5,644	4,043	5,818				4,349	3,217	3,335
Federal Turnkey Program	17	2,509	1,626	1,133	817	(615)	1,094				(440)	400	340
Emergency Services	18	245	(2)	27	-	-	54				50	50	50
Parts Replacement	19	-	-	-	-	18	4				39	177	255
Total Account 456		8,841	10,743	9,129	7,803	5,108	8,326				5,356	6,474	6,629
Total Electric		16,875	18,728	17,470	15,632	13,953	16,534				13,238	14,416	14,653
GAS													
Service Establishment Fees	20	1,407	1,329	1,207	1,228	1,183	1,271	0.55%	0.71%	0.67%	1,166	1,167	1,176
Collection Charges	2	801	689	262	44	43	368				41	39	37
Late Payment Charges	21	42	45	60	49	46	48	0.87%	0.84%	0.62%	49	49	50
Smart Meter Opt-Out	22	55	89	100	85	50	76				23	18	15
Total Account 488		2,305	2,152	1,629	1,406	1,322	1,763				1,279	1,273	1,278
Rent	23	18	18	22	22	23	21	3.00%	4.00%	4.00%	24	25	26
Total Account 493		18	18	22	22	23	21				24	25	26
CAC Revenue	24	63	88	46	11	117	65				65	65	65
Federal Turnkey Program	25	323	316	350	406	124	304				(171)	156	132
Shared Asset	26	2,066	3,493	2,641	2,188	1,581	2,394				1,751	1,290	1,342
Total Account 495		2,452	3,897	3,037	2,605	1,822	2,763				1,645	1,511	1,539
Total Gas		4,775	6,067	4,688	4,033	3,167	4,547				2,948	2,809	2,843
Total Electric and Gas		21,650	24,795	22,158	19,665	17,120	21,081				16,186	17,225	17,496

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 451 SERVICE ESTABLISHMENT FEES

#### A) Description

Revenue collection from residential and non-residential customers for establishment of electric service. D.16-06-054, the decision in the TY2016 GRC, approved the change in the fee structure from \$5 for non-fielded orders and \$15 for base fielded orders to \$5.85. This change was effective on August 1, 2016 when Schedule SE was changed.

#### **B) Forecast Methodology**

The 2019 forecast is calculated using the 2016 order count times estimated customer growth rate (2017-2019) for all customer types less the average fee reversal rate.

Service Establishment Orders Revenues (All Customer Classes) (000s)

2019

2012	2013	2014	2015	2016	5 YR AVG
2,825	2,400	2,364	2,399	2,402	2,478

#### Forecasted Growth Rate - (All Customer Classes)

2017	2018	2019	
0.75%	0.93%	0.97%	Electric Customer Growth Rate witness Ken Schiermeyer

#### Fee Reversal Rate:

L	1.170	1.170	1.170	Johangeshev	crocd by Can	Conton				
				R	ecorded Actu	uals		F	orecast 2	
			2012	2013	2014	2017	2018	2019		

Charges reversed by Call Center

Remote Transactions 600,464 602,660 584,939 587,710 589,591 587,368 590,192 **Fielded Transactions** 72,631 47,253 43,178 43,588 38,958 38,319 38,005 **Waived Transactions** (8.893)(8.077)(7.807)(7.189)(7,131)(7,093)(7,116)**Net Transactions** 664,202 624,109 621,418 618,594 621,081 641,836 620,310

Note 1: \$5.85 fee was implemented August 1, 2016

Note 2: Forecast based on (Prior Year Net Transactions + Meter Growth - Waived Fees) x \$5.85

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	2,402
2	2017 Estimated	2,472
3	2018 Estimated	2,485
4	2019 Test Year	2,523

MISCELLANEOUS CHARGE CODE			Fee Type (need to	Item Count	Item Count	Item Count					
(CD-PROD)	Svc Type	Product code discription	validate)	Commercial	Industrial	Residential	Total Item Count	Commercial	Industrial	Residential	<b>Total Amount</b>
001000	E	E-SEC CHG BASIC	FIELDED	7,318	1	11,616	18,935	\$ 81,021	\$ 6	\$ 128,362	\$ 209,388
001001	Е	E-REMOTE SOCI CHARGE	REMOTE	4	0	36,778	36,782	\$ 22	\$ -	\$ 196,327	\$ 196,349
001005	G	G-SEC CHG BASIC	FIELDED	975	1	15,337	16,313	\$ 10,956	\$ 24	\$ 172,071	\$ 183,051
001010	E	E-SEC CHG PREMIUM TM	FIELDED	11	(1)	10	20	\$ 587	\$ (60)	\$ 380	\$ 907
001015	G	G-SEC CHG PREMIUM TM	FIELDED	0	0	256	256	\$ -	\$ -	\$ 13,237	\$ 13,237
001020	Е	E-SEC CHG SAME DAY AFTER 1 PM	FIELDED	1,340	1	708	2,049	\$ 28,214	\$ 12	\$ 16,445	\$ 44,671
001025	G	G-SEC CHG SAME DAY AFTER 1 PM	FIELDED	37	0	458	495	\$ 653	\$ -	\$ 9,952	\$ 10,604
001030	Е	E-SEC CHG-CHANGE OF ACCT	REMOTE	14,543	18	349,691	364,252	\$ 77,853	\$ 99	\$ 1,872,553	\$ 1,950,506
001035	G	G-SEC CHG-CHANGE OF ACCT	REMOTE	2,100	0	180,216	182,316	\$ 11,235	\$ -	\$ 965,256	\$ 976,491
Grand Total				26,328	20	595,070	621,418	\$ 210,540	\$ 81	\$ 3,374,585	\$ 3,585,205
			Remote Fielded Net Debits - Credits	16,647 9,681 26,328	18 2 20	566,685 28,385 595,070	583,350 38,068 621,418	\$ 89,110 \$ 121,429 \$ 210,540	\$ (18)		\$ 3,123,346 \$ 461,859 \$ 3,585,205

						1			
						Revenue Forecasts at			
Transactio	n Forecasts		2017	2018	2019	Current Fee of \$5.85	<u>2017</u>	2018	2019
Waive % E	lectric	2016 Item Count	0.00751215	0.01689	0.02672131	Electric			
94% 1.1%	Remote	401,034	399,770	402,219	408,595	Remote	\$2,338,653	\$2,352,979	\$2,390,281
	Fielded	21,004	20,675	20,541	20,605	Fielded	\$133,060	\$132,162	\$132,540
2.3%	Base = 1 x	18,935	18,645	18,529	18,593	Base = 1 x	\$109,071	\$108,397	\$108,770
2.6%	Same Day = 2 x	2,049	2,011	1,991	1,991	Same Day = 2 x	\$23,525	\$23,299	\$23,299
1.4%	Premium = 4 x	20	20	20	20	Premium = 4 x	\$465	\$466	\$471
	Total Electric	422,038	420,445	422,759	429,200	Total Electric	\$2,471,713	\$2,485,141	\$2,522,821
						_	<u>'</u>		,
G	Bas		0.0055141	0.0126195	0.01936936	Gas			
1.1%	Remote	182,316	181,381	181,726	183,285	Remote	\$1,061,078	\$1,063,094	\$1,072,215
	Fielded	17,064	16,769	16,596	16,535	Fielded	\$105,390	\$104,331	\$103,971
2.3%	Base = 1 x	16,313	16,031	15,865	15,806	Base = 1 x	\$93,781	\$92,811	\$92,462
2.6%	Same Day = 2 x	495	485	478	475	Same Day = 2 x	\$5,672	\$5,594	\$5,554
1.4%	Premium = 4 x	256	254	253	254	Premium = 4 x	\$5,937	\$5,926	\$5,955
	Total Gas	199,380	198,150	198,322	199,819	Total Gas	\$1,166,468	\$1,167,425	\$1,176,186
						_			
	TOTAL	621,418	618,595	621,081	629,019	TOTAL	\$3,638,180	\$3,652,567	\$3,699,007
							Increase	over BY2016	\$113,802
							5YA Transa	actions x \$5.85	\$3,711,094
								difference	(\$12,087)

	Avera	ige Annual	Electric Cus	tomer Cour	nts - SDG&B				Chang	ge Over 201	16
	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	2017	2018	2019
Residential	1,242,152	1,249,227	1,256,091	1,264,244	1,271,638	1,280,858	1,292,468	1,304,891	0.7%	1.6%	2.6%
Small Commercial	122,526	122,602	123,391	123,573	128,855	131,111	132,227	133,240	1.8%	2.6%	3.4%
Med/Lg Com/Ind	23,056	23,513	23,627	24,209	19,970	19,327	20,068	20,746	-3.2%	0.5%	3.9%
Agriculture	3,905	3,902	3,923	3,970	3,967	3,938	3,938	3,938	-0.7%	-0.7%	-0.7%
Lighting	6,039	5,975	5,907	5,833	5,745	5,684	5,630	5,576	-1.1%	-2.0%	-2.9%
Total System	1,397,678	1,405,218	1,412,939	1,421,829	1,430,175	1,440,919	1,454,331	1,468,391	0.8%	1.7%	2.7%
Growth Rate	-	0.54%	0.55%	0.63%	0.59%	0.75%	0.93%	0.97%	·		

<sup>\* 2012</sup> through 2016 are historical counts, 2017 through 2019 are a forecast.

#### Both Meter Growth Forecasts from 2017 Updated Files as of June 2017

2013	2014	2015	2016	2017	2018	2019	2017	2010	2010
				2017	2010	2019	<u>2017</u>	<u>2018</u>	<u>2019</u>
831,840	834,942	840,065	845,289	849,856	855,820	861,541	0.5%	1.2%	1.9%
30,028	30,011	29,996	30,018	30,277	30,527	30,712	0.9%	1.7%	2.3%
25	25	25	25	26	26	27	3.7%	4.0%	7.7%
52	50	48	50	45	48	50	-9.2%	-2.9%	0.9%
66	66	69	80	86	88	90	7.4%	10.3%	12.4%
862,010	865,093	870,203	875,462	880,289	886,510	892,419	0.6%	1.3%	1.9%
5,258	3,083	5,109	5,260	4,827	6,221	5,909			
0.61%	0.36%	0.59%	0.6044%	0.551%	0.71%	0.67%			
	30,028 25 52 66 862,010 5,258	30,028 30,011 25 25 52 50 66 66 862,010 865,093 5,258 3,083	30,028     30,011     29,996       25     25     25       52     50     48       66     66     69       862,010     865,093     870,203       5,258     3,083     5,109	30,028     30,011     29,996     30,018       25     25     25     25       52     50     48     50       66     66     69     80       862,010     865,093     870,203     875,462       5,258     3,083     5,109     5,260	30,028     30,011     29,996     30,018     30,277       25     25     25     25     26       52     50     48     50     45       66     66     69     80     86       862,010     865,093     870,203     875,462     880,289       5,258     3,083     5,109     5,260     4,827	30,028     30,011     29,996     30,018     30,277     30,527       25     25     25     25     26     26       52     50     48     50     45     48       66     66     69     80     86     88       862,010     865,093     870,203     875,462     880,289     886,510       5,258     3,083     5,109     5,260     4,827     6,221	30,028     30,011     29,996     30,018     30,277     30,527     30,712       25     25     25     25     26     26     27       52     50     48     50     45     48     50       66     66     69     80     86     88     90       862,010     865,093     870,203     875,462     880,289     886,510     892,419       5,258     3,083     5,109     5,260     4,827     6,221     5,909	30,028     30,011     29,996     30,018     30,277     30,527     30,712     0.9%       25     25     25     25     26     26     27     3.7%       52     50     48     50     45     48     50     -9.2%       66     66     69     80     86     88     90     7.4%       862,010     865,093     870,203     875,462     880,289     886,510     892,419     0.6%       5,258     3,083     5,109     5,260     4,827     6,221     5,909	30,028     30,011     29,996     30,018     30,277     30,527     30,712     0.9%     1.7%       25     25     25     25     26     26     27     3.7%     4.0%       52     50     48     50     45     48     50     -9.2%     -2.9%       66     66     69     80     86     88     90     7.4%     10.3%       862,010     865,093     870,203     875,462     880,289     886,510     892,419     0.6%     1.3%       5,258     3,083     5,109     5,260     4,827     6,221     5,909

Electric + Gas Growth Rate 0.7% 1.5% 2.4%

-1.1%

1.3%

<sup>\*</sup> Customer counts are defined as an active meter.

		201	2			201:	3			2014	)			2015	5			2016		
Description	Transactions Charged	Transactions Waived	Net Transactions	Waived %	Transactions Charged	Transactions Waived	Net Transactions	Waived %	Transactions Charged	Transactions Waived	Net Transactions	Waived %	Transactions Charged	Transactions Waived	Net Transactions		Transactions Charged	Transactions Waived	Net Transactions	Waived %
Service Establishment Charge (SEC)	673,095	8,893	664,202	1.3%	649,913	8,077	641,836	1.2%	628,117	7,807	620,310	1.2%	631,298	7,189	624,109	1.1%	628,549	7,131	621,418	1.1%
Prorated Change of Account (incl Remote cut-in)	600,464	7,411	593,053	1.2%	602,660	7,116	595,544	1.2%	584,939	7,052	577,887	1.2%	587,710	6,565	581,145	1.1%	589,591	6,241	583,350	1.1%
Field Visit Required Basic SEC Same day after 1pm (Basic x: Premium Time (Basic x 4)	59,231 13,331 69	1,297 180 5	57,934 13,151 64	2.2% 1.4% 7.2%	43,993 2,941 319	858 99 4	43,135 2,842 315	2.0% 3.4% 1.3%	40,426 2,569 183	662 86 7	39,764 2,483 176	1.6% 3.3% 3.8%	39,995 2,808 785	563 58 3	39,432 2,750 782	1.4% 2.1% 0.4%	36,066 2,612 280	818 68 4	35,248 2,544 276	2.3% 2.6% 1.4%

					5	Year Average (	2012 - 2016)		
Service Establishment Charge (SEC)					Transactions Charged		Net Transactions	Waived %	
Prorated Change of Account (incl Remote cut-in)	89.21%	92.73%	93.13%	93.10%	593,073	6,877	586,196	1.2%	92.35%
Field Visit Required Basic SEC Same day after 1pm (Basic x 2) Premium Time (Basic x 4)	10.79%	7.27%	6.87%	6.90%	43,942 4,852 327	840 98 5	43,103 4,754 323	1.9% 2.0% 1.4%	7.65%

\$ 3,711,094 5YA Transactions x \$5.85

#### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 451/488 COLLECTION CHARGES

#### A) Description

Revenue from charges assessed to customers to pay for the cost of delivering field collection notices and field disconnections. The fees are based on \$9 and \$15 increments.

#### B) Forecast Methodology

The 2019 forecast uses a two-year average for field collection notices due to the significant decrease in notices beginning June 2014. A two-year average is also used for field disconnection charges to keep consistency.

#### Recorded (\$000)

2012	2013	2014	2015	2016	
1,868	1,608	612	104	99	Electric
801	689	262	44	43	Gas

#### **\$9 Field Collections Notices**

#### Chargeable calls completed (000s)

2012	2013	2014	2015	2016	
259	249	92	10	9	All Customers

#### Projected calls completed (000s, operational changes and best estimate of orders created)

2017	2018	2019	
9	8	8	All Customers

#### Revenue Projection (\$9) (\$000)

2017	2018	2019	
79	75	71	All Customers

#### \$15 Field Disconnections - G/L 4331002, 4330112

#### Chargeable disconnections completed (000s)

2012	2013	2014	2015	2016	
22	4	3	4	4	All Customers

#### Projected calls completed (000s, operational changes and best estimate of orders created)

2017	2018	2019	
4	4	3	All Customers

#### Revenue Projection (\$15) (\$000)

		,	
2017	2018	2019	
57	54	52	All Customers

#### C) Summary of Results

.,	Collection Notice (\$9)				
		Electric	Gas	Total	
Line	Miscellaneous Revenue	Total (000's)	Total (000's)	Total (000's)	
1	2016 Recorded	58	25	83	
2	2017 Estimated	55	24	79	
3	2018 Estimated	52	22	75	
4	2019 Test Year	50	21	71	

#### Credit Disconnection (\$15)

Electric	Gas	Total
Total (000's)	Total (000's)	Total (000's)
41	18	59
40	17	57
38	16	54
37	16	52

#### Total Electric

		TOTAL ELECTRIC		
		\$9	\$15	Total
Line	Miscellaneous Revenue	Total (000's)	Total (000's)	Total (000's)
1	2016 Recorded	58	41	99
2	2017 Estimated	55	40	95
3	2018 Estimated	52	38	90
4	2019 Test Year	50	37	86

#### Total Gas

	\$9	\$15	Total
Total (000's)		Total (000's)	Total (000's)
	25	18	43
	24	17	41
	22	16	39
	21	16	37

# SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 451 LATE PAYMENT CHARGES

#### A) Description

Revenue from the charges assessed to commercial customers for delinquent payments.

#### **B) Forecast Methodology**

The 2019 forecast is based on the calculation of the five-year historical average (2012-2016 recorded) adjusted by estimated annual customer growth for the period 2017 - 2019.

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
428	478	638	722	598	573

#### Forecast Growth Rate and Revenue (000s) - (Commercial/Industrial)

	2019	2018	2017
Customer Growth Rate	1.08%	1.20%	1.04%
Forecasted Revenue	592	586	579

Line	Miscellaneous Revenue	Total (000's)			
1	2016 Recorded	598			
2	2017 Estimated	579			
3	2018 Estimated	586			
4	2019 Test Year	592			

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 451 RETURNED CHECK SERVICE CHARGE

#### A) Description

A fee of \$7 is charged to customers for returned checks.

#### B) Forecast Methodology

The 2019 forecast is based on customer growth rate and \$7 fee effective August 1, 2016. The implementation of the reduced fee from \$8 to \$7 is expected to occur in 2017. There is a \$7,000 reduction in fees forecasted for 2017 due to the refunds of the reduced fee for 2016/2017. The forecasts for 2018 & 2019 have increases based on the expected customer growth.

Gross Volume of Charges assessed by Service Type (in thousands) a 70/30 split is used to book in SAP(2 separate GLs)

	2012	2013	2014	2015	2016	
Ī	165	168	173	180	202	Electric
Ī	55	56	58	60	67	Gas
	220	223	231	240	269	Total \$
Γ	27	28	29	30	34	Total Coun

30 5 Year Average

**Gross Volume of Charges assessed (in thousands)** 

2012	2013	2014	2015	2016
27	28	29	30	34

**Gross Charges Recorded (\$000)** 

2012	2013	2014	2015	2016
\$ 8.00	\$ 8.00	\$ 8.00	\$ 8.00	\$ 8.00
220	223	231	240	269

#### **GRC Electric Acct Growth Rate (See Page 2)**

2017	2018	2019
0.75%	0.93%	0.97%

#### **Allowed Charges Rate**

2017	2018	2019
202	209	209

Gross Charges - Changed from \$8 to \$7

#### C) Summary of Results

C) Sullillary	C) Summary of Results					
Line	Miscellaneous Revenue	Total (000's)				
1	2016 Recorded	269				
2	2017 Estimated	202				
3	2018 Estimated	209				
4	2019 Test Year	209				

SDGE/Ex No. SDGE-40-WP-2R/Witness: Eric Dalton

## SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 451 DIRECT ACCESS (DA) FEES

#### A) Description

Revenues from Direct Access (DA) fees include charges billed to Energy Service Providers (ESP's) for late payments, rebilling and other miscellaneous billing requests completed by SDG&E on behalf of ESP's. In addition, DA fees include metering charges billed to DA customers for installation of meters and monthly maintenance of SDG&E-owned meters.

#### **B) Forecast Methodology**

The 2019 forecast is based on the calculation of the five-year historical average (2012-2016 recorded).

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
83	75	68	60	59	69

2017	2018	2019
69	69	69

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	59
2	2017 Estimated	69
3	2018 Estimated	69
4	2019 Test Year	69

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 451 COGENERATION REIMBURSEMENT

#### A) Description

Cogeneration reimbursements reflect credits received from the billing of cogeneration and small power producers for reimbursement of utility operating and maintenance expenses for work performed by the utility at the customer's facilities.

#### **B) Forecast Methodology**

The 2019 forecast is based on the calculation of the five-year historical average (2012-2016 recorded).

Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
232	224	220	184	172	207

2017	2018	2019
207	207	207

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	
		172
2	2017 Estimated	
		207
3	2018 Estimated	
		207
4	2019 Test Year	
		207

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 451 SMART METER OPT-OUT FEES

#### A) Description

Smart Meter Opt-Out fee revenues is a charge to customers who opt-out of having a smart meter. The fee structure has a limit of three years.

#### **B) Forecast Methodology**

The forecast is based on the three year limit charge for opt-out customers, which reached the peak in 2014 and will continue to decline through the years of 2017 - 2019. Smart Meter Opt-out fees were previously balanced in the Smart Meter Opt-out balancing account and is now included in miscellaneous revenue. Additional information on smart meter opt-out fees can be found in the testimony of Gwen Marelli (EX. SDG&E-17).

Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
102	166	186	157	92	141

#### **Forecast Growth Rate**

2017	2018	2019
43	34	27

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	
		92
2	2017 Estimated	
		43
3	2018 Estimated	
		34
4	2019 Test Year	
		27

	Gavin's Stats # Paying Customers	#REF!	#REF!	#REF!	#REF!	#REF!		#REF!	Fr	rom Calcs Ta	ab
						SEPT YTD	OCT YTD	Annualized			
		2012	2013	2014	2015	2016	2016	2016	2017	2018	2019
Electric											
4331003	SM Opt Out Fees Care - Elec	7,994	17,104	19,166	13,057	5,484	5,998	7,198	\$3,312	\$2,616	\$2,103
4331004	SM Opt Out Fees Non-Care - Elec	93,980	148,738	167,181	144,412	68,157	73,796	88,555	\$39,744	\$31,392	\$25,236
	Total Electric	101,974	165,842	186,347	157,469	73,641	79,794	95,753	43,056	34,008	27,339
	Year over Year Change		63,868	20,505	(28,878)				(52,697)	(9,048)	(6,669)
Gas											
4330115	SM Opt Out Fees Care - Gas	4,301	9,206	10,319	7,028	2,951	3,227	3,872	\$1,987	\$1,570	\$1,262
4330116	SM Opt Out Fees Non-Care - Gas	50,605	80,087	90,019	77,758	36,698	39,734	47,681	\$21,197	\$16,742	\$13,459
	Total Gas	54,906	89,293	100,338	84,786	39,649	42,961	51,553	23,184	18,312	14,721
	Year over Year Change		34,387	11,045	(15,552)				(28,369)	(4,872)	(3,591)
Combined											
	SM Opt Out Fees Care	12,295	26,310	29,485	20,085	8,435	9,225	11,070	5,299	4,186	3,365
	SM Opt Out Fees Non-Care	144,585	228,825	257,200	222,170	104,855	113,530	136,236	60,941	48,134	38,695
	TOTAL ALL	156,880	255,135	286,685	242,255	113,290	122,755	147,306	66,240	52,320	42,060
	Year over Year Change		98,255	31,550	(44,430)		9,465		(81,066)	(13,920)	(10,260)
							1 month				
	Elec CARE	5%	7%	7%	5%	5%	5%				
	Elec non-CARE	60%	58%	58%	60%	60%	60%				
	Gas CARE	3%	4%	4%	3%	3%	3%				
	Gas non-CARE	32%	31%	31%	32%	32%	32%				
	CARE	8%	10%	10%	8%	7%	8%				
	non-CARE	92%	90%	90%	92%	93%	92%				

2047		450	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Electric	Gas
2017		450				_											
\$5	18% CARE mo	83	\$415	\$415	\$415	\$415	\$415	\$415	\$415	\$415	\$415	\$415	\$415	\$415	\$4,980	5%	3% CARE
\$10	82% non-CARE mo	367	\$3,670	\$3,670	\$3,670	\$3,670	\$3,670	\$3,670	\$3,670	\$3,670	\$3,670	\$3,670	\$3,670	\$3,670	\$44,040	60%	32% non-CARE
\$10	CARE Initial	1	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$120	\$3,312	\$1,987 CARE
\$75	non-CARE Initial	19	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$17,100	\$39,744	\$21,197 non-CARE
		_	\$5,520	\$5,520	\$5,520	\$5,520	\$5,520	\$5,520	\$5,520	\$5,520	\$5,520	\$5,520	\$5,520	\$5,520	\$66,240	\$43,056	\$23,184 \$66,240
		_															
2018		300															
\$5	5% CARE mo	15	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$900	5%	3% CARE
\$10	95% non-CARE mo	285	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$34,200	60%	32% non-CARE
\$10	CARE Initial	1	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$120	\$2,616	\$1,570 CARE
\$75	non-CARE Initial	19	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$17,100	\$31,392	\$16,742 non-CARE
		_	\$4,360	\$4,360	\$4,360	\$4,360	\$4,360	\$4,360	\$4,360	\$4,360	\$4,360	\$4,360	\$4,360	\$4,360	\$52,320	\$34,008	\$18,312 \$52,320
		=	. ,	. ,	. ,	, ,	. ,	, ,	. ,	. ,	. ,	, ,	, ,	. ,	, , , , ,	, , , , , , ,	
2019		220															
\$5	12% CARE mo	26	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$1,560	5%	3% CARE
\$10	88% non-CARE mo	194	\$1,940	\$1,940	\$1,940	\$1,940	\$1,940	\$1,940	\$1,940	\$1,940	\$1,940	\$1,940	\$1,940	\$1,940	\$23,280	60%	32% non-CARE
\$10	CARE Initial	1	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$120	\$2,103	\$1,262 CARE
\$75	non-CARE Initial	19	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$1,425	\$17,100	\$25,236	\$13,459 non-CARE
ψ. σ	CARE IIIIIai		\$3,505	\$3,505	\$3,505	\$3,505	\$3,505	\$3,505	\$3,505	\$3,505	\$3,505	\$3,505	\$3,505	\$3,505	\$42,060	\$27,339	\$14,721 \$42,060
		_	45,505	75,505	75,505	75,505	75,505	75,505	75,505	<b>45,505</b>	75,505	75,505	75,505	45,505	♥ . <u>_</u> ,000	72.,555	71.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 451 OTHER SERVICE REVENUES

#### A) Description

Other service revenues are primarily from temporary service work, but also include meter testing, special metering and billing charges, and other service charges.

#### **B) Forecast Methodology**

The 2019 forecast is based on the calculation of the five-year historical average (2012-2016 recorded) adjusted by estimated annual customer growth for the period 2017 - 2019.

Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
209	324	1,804	520	478	667

#### Forecast Growth Rate of Non-Pay T/on Orders

2017	2018	2019
0.75%	0.93%	0.97%
672	678	685

Source: Ex. SDG&E-31, Witness K. Schiermeyer

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	478
2	2017 Estimated	672
3	2018 Estimated	678
4	2019 Test Year	685

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 454 RENT FROM ELECTRIC PROPERTY

#### A) Description

Rent from electric property primarily reflects revenues received for the use of SDG&E operating sites, properties, licenses and right of ways. The amount recorded for rents exclude those properties allocated to SDG&E's electric transmission department.

#### **B) Forecast Methodology**

The forecast is based on existing lease & license agreements. The contracts have an annual increase provision with a fixed increase from 3% to 5%, or an increase based on the Consumer Price Index.

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
805	895	959	1,048	1,012	944

#### Forecast Growth Rate of Non-Pay T/on Orders

2014	2015	2016	
-0.29%	4.00%	4.00%	
1,009	1,049	1,091	

Average annual contract increase provision.

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	
		1,012
2	2017 Estimated	
		1,009
3	2018 Estimated	
		1,049
4	2019 Test Year	
		1,091

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 454 SPECIAL FACILITY CHARGES

#### A) Description

Revenues from special facilities reflect charges billed to customers for the installation, use and/or maintenance of facilities by the utility at the customer's request. Payments from customers are received in the form of either monthly increments, annual installments, or as one-time payments as selected by the customer.

#### **B) Forecast Methodology**

The 2017 forecast is based on the calculation of the five-year historical average (2012 - 2016 recorded) adjusted for the construction of a 12kV back-up circuit from SDG&E's Stuart Mesa substation to MCB Camp Pendleton's 12kV switchgear at the new Navy Hospital, Camp Pendleton and inclusion of additional renewable meter adapter revenue.

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
755	951	840	2,251	2,867	1,533

#### Forecast Growth Rate of Non-Pay T/on Orders

	2017	2018	2019
Five Year Average	1,533	1,533	1,533
Additional Renewable Adapter Revenue	498	498	498
Total Forecast	2,031	2,031	2,031

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	2,867
2	2017 Estimated	2,031
3	2018 Estimated	2,031
4	2019 Test Year	2,031

## SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 454 CUSTOMER ADVANCES FOR CONSTRUCTION (CAC)

#### A) Description

CAC revenue, also called "ownership cost deductions" reflects the amount of revenue, based on a fixed percentage, which can be taken by SDG&E as a reduction to CAC deposits on a monthly basis if the customer does not become eligible for refunds one (electric) to three (gas) years after SDG&E facilities are ready to provide service.

#### **B) Forecast Methodology**

The 2019 forecast is based on the calculation of the 5-year historical average (2012 - 2016 recorded). The electric rate is unchanged 0.38%. New business growth rates for the period 2017 - 2019 are not expected to materially affect ownership cost revenues.

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
452	601	365	98	756	455

2017	2018	2019
455	455	455

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	756
2	2017 Estimated	455
3	2018 Estimated	455
4	2019 Test Year	455

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 454 OTHER MISCELLANEOUS REVENUE

#### A) Description

Electric right-of-way customer charges for Quit Claims of unused easements, Permission to Grade letters, Joint Use Agreements, Street Crossing Fees, Plan Review, Encroachment Removal Agreements, Right of Entry Permits, Consent Agreements or Right of Way Use Agreements.

#### **B) Forecast Methodology**

The 2019 forecast is based on the calculation of the five-year historical average (2012-2016 recorded).

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
55	40	54	46	41	47

#### Forecast Growth Rate of Non-Pay T/on Orders

2017	2018	2019	
1.50%	1.50%	1.50%	
48	49	49	

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	
		41
2	2017 Estimated	
		48
3	2018 Estimated	
		49
4	2019 Test Year	
		49

## SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 456 REVENUE CYCLE SERVICE (RCS) CREDITS

#### A) Description

Pursuant to D.98-09-070, SDG&E was directed to provide credits to DA customer bill for those customers who elect to have metering and billing services from a party other than SDG&E. Since the RCS credits reduce the amount of revenue SDG&E is able to recover in electric distribution rates, the credits are recorded to account 456 as "negative" miscellaneous revenue, thereby increasing the revenue requirement.

#### **B)** Forecast Methodology

The 2019 forecast is based on the calculation of the five-year historical average (2012-2016 recorded).

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
(240)	(254)	(257)	(257)	(248)	(251)

2017	2018	2019
(251)	(251)	(251)

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	(248)
2	2017 Estimated	(251)
3	2018 Estimated	(251)
4	2019 Test Year	(251)

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 456 POLE ATTACHMENT FEES

#### A) Description

Telecommunication and cable operations access to SDG&E's overhead distribution poles.

#### **B) Forecast Methodology**

Distribution pole attachment fee - On January 21, 2011, SDG&E entered into a settlement agreement regarding distribution pole attachment fees (ref: Advice Letter 2225-E). 2016 was the last year of the agreement and fee was set at \$16.35. Currently SDG&E is in negotiations and is currently extending the \$16.35 pole attachment fee for the 1st or perhaps the 2nd quarter of 2017. However, no decision has been made for the rest of the year. Because no decision has yet been made for 2017, the fee of \$16.35 was used to forecast 2017 revenues in this document. The pole attachment fee used to forecast 2018 and 2019 is \$30.58. The \$30.58 derives from CPUC Public Code 767.5 which set forth the annual compensation for pole attachments. for public utilities. This fee was calcuated by an SDG&E consultant and was approved by SDG&E's Accounting dept. SDG&E is seeking to charge this fee to its Licensee's however, as mentioned above it is being negotiated and discussed with Legal and Senior Management for approval. \*\*These fees are only applicable to those companies that signed the settlement agreement. In order to estimate the total number of distribution poles used to forecast 2017, 2018, and 2019 revenue, the average 2012-2016 year-to-year growth in number of distribution poles was calculated. This average growth was applied to subsequent years to project future distribution pole numbers.

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
1,525	1,436	1,564	1,599	1,910	1,607

2017	2018	2019
1,609	2,881	2,900

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	
		1,910
2	2017 Estimated	
		1,609
3	2018 Estimated	
		2,881
4	2019 Test Year	
		2,900

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES TAB 13: FERC ACCOUNT 454/456 POLE ATTACHMENT FEES

#### A) Description

Underground Conduit: Telecommunications use of SDG&E's existing conduits

Right-of-way
Distribution Poles

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
172	170	168	169	167	169
1,353	1,265	1,396	1,429	1,743	1,467
1,525	1,435	1,564	1,598	1,910	1,606

GL 4371059, 4351011

GL 4371057

#### Forecast Growth Rate of Non-Pay T/on Orders

2017	2018	2019		
169	169	169	GL 4371059, 4	351011
1,439	2,711	2,731	GL 4371057	Tab 13a
1,609	2,881	2,900		

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	
		1,910
2	2017 Estimated	
		1,609
3	2018 Estimated	
		2,881
4	2019 Test Year	
		2,900

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES TAB 13A: DISTRIBUTION POLE CALCULATION

Communication Infrastructure Provider (CIP)	Number of Distribution Poles at \$16.35/pole	2016 Total
AT&T	4,620	\$ 75,537.00
Crown Castle NextG West	5,305	\$ 86,736.75
City of Encinitas	52	\$ 850.20
City of San Diego	5	\$ 81.75
Cox Communications SD	61,563	\$ 1,006,555.05
Cox Communications OC	1,450	\$ 23,707.50
Cricket Communications	4	\$ 65.40
ExteNet Systems	478	\$ 7,815.30
Freedom Telecommunication	220	\$ 3,597.00
Level 3	13	\$ 212.55
MCI	937	\$ 15,319.95
Mediacom	2052	\$ 33,550.20
Orion	677	\$ 11,068.95
Sunesys	93	\$ 1,520.55
Time Warner Cable	9179	\$ 150,076.65
T-Mobile		\$ 65.40
USA Cable	724	\$ 11,837.40
Total	87,376	\$ 1,428,597.60

<sup>\*</sup>Level 3 and Marine Corps Base did not sign the settlement agreement

Communication Infrastructure Provider (CIP)	Number of Distribution Poles at \$16.35/pole	2017 Total
AT&T	4,623	\$ 75,586.05
Crown Castle NextG West	5,305	\$ 86,736.75
City of Encinitas	52	\$ 850.20
City of San Diego	5	\$ 81.75
Cox Communications SD	61,967	\$ 1,013,160.45
Cox Communications OC	1,450	\$ 23,707.50
Cricket Communications	4	\$ 65.40
ExteNet Systems	478	\$ 7,815.30
Freedom Telecommunication	220	\$ 3,597.00
Level 3	13	\$ 212.55
MCI	937	\$ 15,319.95
Mediacom	2052	\$ 33,550.20
Orion	677	\$ 11,068.95
Sunesys	93	\$ 1,520.55
Time Warner Cable	9,411	\$ 153,869.85
T-Mobile	4	\$ 65.40
USA Cable	724	\$ 11,837.40
	88,017	\$ 1,439,077.95

Communication Infrastructure Provider (CIP)		Number of Distribution Poles at \$30.58/pole		2018 Total
AT&T		4,624	\$	141,401.92
Crown Castle NextG West		5,305	\$	162,226.90
City of Encinitas		52	\$	1,590.16
City of San Diego		5	\$	152.90
Cox Communications SD	Cox Communications SD 62,371			1,907,305.18
Cox Communications OC 1,450			\$	44,341.00
Cricket Communications 4			\$	122.32
xteNet Systems 478			\$	14,617.24
Freedom Telecommunication		220	\$	6,727.60
Level 3	evel 3 13			397.54
MCI		937	\$	28,653.46
Mediacom		2052	\$	62,750.16
Orion		677	\$	20,702.66
Sunesys		93	\$	2,843.94
Time Warner Cable		9,642	\$	294,852.36
T-Mobile		4	\$	122.32
USA Cable		724	\$	22,139.92
		88,658	\$	2,711,161.64

#### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 456 SHARED ASSETS

#### A) Description

Revenue reflects the use of SDG&E assets, primarily computer hardware and software and communication equipment by Southern California Gas Company, Sempra Energy Corporate Center, and/or unregulated affiliates.

#### **B) Forecast Methodology**

The forecast is based on the RO model.

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
4,802	7,937	6,662	5,644	4,043	5,818

2017	2018	2019		
4,349	3,217	3,335		

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	4,043
2	2017 Estimated	4,349
3	2018 Estimated	3,217
4	2019 Test Year	3,335

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 456 FEDERAL TURNKEY PROGRAM

#### A) Description

Under Executive Order 13132, the US Government is authorized and encouraged to enter into contracts with local utilities to expedite and facilitate the implementation of cost effective energy and conservation measures. This is the electric portion of the Government Turnkey program.

#### **B) Forecast Methodology**

The 2017-2019 forecast is based on expected net revenues from existing contracts with various federal entities and level of financing allowable by US Government.

#### Profits Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
2,509	1,626	1,133	817	-615	1,094

2017	2018	2019
-440	400	340

#### C) Summary of Results (Profits)

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	
		-615
2	2017 Estimated	
		-440
3	2018 Estimated	
		400
4	2019 Test Year	
		340

#### Federal Accounts Revenue and E Cash and Unbilled B

Subtotal Costs

Federal Accounts Revenue a Cash and Unbill				nbilled T		MWEB	Probability	Additions To	tal						
	368 1409: DO-2 NB 363 1403 DO-02 M		(1,989,510.35) (164,141.00)	-	(1,989,510.35) (164,141.00)				(1,989,510 (164,141		Labor Sub Costs	0.0	Sue	nmary Profit	GL 4371030 Electric Profit
	365 1403 DO-02 N		88.998.62	(88.998.75)	(0.13)				(104,141		Spread Months	16.5	2017	(610 820)	(439.790)
	367 HSBP1015F002		(27,785.98)	(126,728.00)	(154,513.98)				(154,514		Electric	72%	2018	555,847	400,210
	1001	Jun-17		-		(4,800,000.00)	100%	(4,800,000.00)	(4,800,000	6.00		28%	2019	471,738	339,652
	1002	Jun-17				(2,000,000.00)	100%	(2,000,000.00)	(2,000,000						
	1003 1004	Sep-17				(4,800,000.00)	100%	(4,800,000.00)	(4,800,000						
	1004	Sep-17 Sep-17				(4,900,000.00)	90% 80%	(4,410,000.00) (1,808,000.00)	(4,410,000						
	1006	Sep-17				(5,000,000.00)	80%		(4,000,000						
	1007	Dec-17				(3,000,000.00)	70%		(2,100,000						
	1008	Mar-18		-	-	(5,000,000.00)	70%	(3,500,000.00)	(3,500,000						
			(2,092,438.72)	(215,726.75)	(2,308,165.47)	(31,760,000.00)		(27,418,000.00)							
Cash Flow Proje	ections		Jan Fe	eb N	Mar A	pr 4	May	Jun Ju	l 7	Aug	Sep		Nov Dec	12	Total 2017 Total
Beginning Balan	nce 12/31/2016 Beg CV (Rev Av	vailable)	(2,308,165)	(1,952,479)	(1,760,935)	(1,569,390)	(1,377,845)	(1,186,300)	(7,794,755	(7,628,963			(21,325,343)	(19,913,096)	10101
	Revenue Recog	gnition	355,686	191,545	191,545	191,545	191,545	191,545	165,793	165,793			1,412,247	1,412,247	
	New Projects							(6,800,000)			(15,018,000			(2,100,000)	
	Total End Bal		(1,952,479)	(1,760,935)	(1,569,390)	(1,377,845)	(1,186,300)	(7,794,755)	(7,628,963	(7,463,170	) (21,903,256	) (21,325,343)	(19,913,096)	(20,600,848)	
Outflows - Revenue Recogn	nition														
368 1409: DO-2 NBS		12	165,793	165,793	165,793	165,793	165,793	165,793	165,793	165,793	165,793	165,793	165,793	165,793	1,989,510
363 1403 DO-02 M		1	164,141			-	-	-	-	-	-	-	-	-	164,141
365 1403 DO-03: M	ICBCP PHASE 21	1.00	0			-									0
367 HSBP1015F0024		6.00	25,752	25,752	25,752	25,752	25,752	25,752							154,514
1001	Jun-17	6.00	-		-	-	-		-		290,909		290,909	290,909	1,163,636
1002 1003	Jun-17 Sep-17	6.00 9.00									121,212	121,212	121,212 266,667	121,212 266,667	484,848 533,333
1003	Sep-17	9.00											245,000	245,000	490,000
1005	Sep-17	9.00											100,444	100,444	200,889
1006	Sep-17	9.00											222,222	222,222	444,444
1007	Dec-17	12.00													•
1008	Mar-18	15.00	-	-	-	-	-	-	<u> </u>	<u> </u>	-		-	-	-
	Total Outflows		355,686	191,545	191,545	191,545	191,545	191,545	165,793	165,793	577,914	577,914	1,412,247	1,412,247	5,625,317
Expenses:			Jan F	eb	Mar /	Apr	May	Jun J	ul	Aug	Sep	Oct	Nov De	ec .	
Labor (Per W/S)			3	3	3	2	2	2	1				7	7	
368 1409: DO-2 NBS		12	20,257	20,257	22,187	31,222	32,708	32,708	62,443	22,797	21,806	20,814	9,345	9,345	305,890
363 1403 DO-02 M		1							-		-			-	
365 1403 DO-03: M 367 HSBP1015F0024		1	20,257 20,257	20,257 20,257	22,187 22,187	31,222	32,708	32,708	-	-	· ·		•		62,701 159,340
1001	Jun-17	6.00	20,257	20,257	22,107	31,222	32,708	32,706		22,797	21,806	20,814	9,345	9,345	84,107
1002	Jun-17	6.00								22,797			9,345	9,345	84,107
1003	Sep-17	9.00	-	-	-								9,345	9,345	18,690
1004	Sep-17	9.00	-	-	-								9,345	9,345	18,690
1005 1006	Sep-17	9.00		-	-								9,345	9,345	18,690
1006	Sep-17 Dec-17	9.00 12.00	1										9,345	9,345	18,690
1007	Mar-18	15.00													
Total Raw Labor			60,772	60,772	66,560	62,443	65,417	65,417	62,443	68,390	65,417	62,443	65,417	65,417	770,907
OH (129 %no NI	IP Labor)		78,396	78,396	85,862	80,552	84,388	84,388	80,552				84,388	84,388	994,470
Total Labor			139,168	139,168	152,422	142,995	149,804	149,804	142,995	156,614	149,804	142,995	149,804	149,804	1,765,378
Colo (Entire to al Color Bross	73% of CV, 5.99 aining - budget 91.3%, labor 15% of														
368 1409: DO-2 NBS		(1,492,132.76)	124,344	124,344	124,344	124,344	124,344	124,344	124,344	124,344	124,344	124,344	124,344	124,344	1,492,133
363 1403 DO-02 M		(1,402,102.70)	124,044	124,044	124,044	124,044	124,044	124,044	124,044	. 124,044	124,044	124,044	124,044	124,044	1,402,100
365 1403 DO-03: M		(0.10)										100			
367 HSBP1015F0024	244 DHS-CBP	(115,885.49)	19,314	19,314	19,314	19,314	19,314	19,314		-			-		115,885
1001	Jun-17	(3,840,000.00)		-	-	-	-		-		232,727		232,727	232,727	930,909
1002 1003	Jun-17	(1,600,000.00)									96,970	96,970	96,970 232,727	96,970 232,727	387,879 465,455
1003 1004	Sep-17 Sep-17	(3,840,000.00)											232,727 213.818	232,727 213.818	465,455 427.636
1004	Sep-17	(1,446,400.00)											87.661	87,661	427,636 175.321
1006	Sep-17	(3,200,000.00)											193,939	193,939	387,879
1007	Dec-17	(1,680,000.00)													-
1008	Mar-18	(2,800,000.00)	-	-		-	-	-	-						-
Total Sub Raw			143,659	143,659	143,659	143,659	143,659	143,659	124,344				1,182,187	1,182,187	4,383,097
OH (2%)			2,873	2,873	2,873	2,873	2,873	2,873	2,487	2,487	9,081	9,081	23,644	23,644	87,662

143,659 2,873 146,532

285,700

285,700

143,659 2,873 146,532

298,954

143,659 2,873 146,532

289,527

143,659 2,873 146,532

296,336

143,659 2,873 146,532

296,336

1,182,187 23,644 1,205,831

1,355,635

124,344 2,487 126,831

283,445

612,926

606,117

269,826

1,182,187 23,644 1,205,831

1,355,635

4,383,097 87,662 4,470,759

6,236,137

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 456 EMERGENCY SERVICES

#### A) Description

This represents revenue received for emergency restoration for customer owned facilities (gas and electric) on MCB Camp Pendleton.

#### **B) Forecast Methodology**

Starting in 2014, the Navy will no longer contract services through the Emergency Services Agreement at Camp Pendleton. For 2017, there is a contract for new services with MCBCP Emergency Services, on which the forecast is based.

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
245	-2	27	0	0	54

2017	2018	2019
50	50	50

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	
		0
2	2017 Estimated	
		50
3	2018 Estimated	
		50
4	2019 Test Year	
		50

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 456 OTHER - PARTS REPLACEMENT

#### A) Description

Charges related to Field Parts Replacement Services.

#### **B)** Forecast Methodology

SDG&E is still in a limited pilot for a new Field Parts Replacement Program as of January 2017. The forecast is based on a calculated average of "Sales per Service Tech per day" during the 2016 pilot and expected ramp ups.

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
0	0	0	0	18	4

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	
		18
2	2017 Estimated	
		39
3	2018 Estimated	
		177
4	2019 Test Year	
		255

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 488 SERVICE ESTABLISHMENT CHARGES

#### A) Description

Revenue collection from residential and non-residential customers for establishment of gas service. D.16-06-054, the decision in the TY2016 GRC, approved the change in the fee structure from \$5 for non-fielded orders and \$15 for base fielded orders to \$5.85. This change was effective on August 1, 2016 when Schedule SE was changed.

#### **B) Forecast Methodology**

The 2019 forecast is calculated using the 2016 order count times estimated customer growth rate (2017-2019) for all customer types less the average fee reversal rate.

Service Establishment Orders Revenues (All Customer Classes) (000s)

2012	2013	2014	2015	2016	2016
1,407	1,329	1,207	1,228	1,183	1,271

#### Forecast Growth Rate and Revenue (000s) - (All Customer Classes)

2019

2017	2018	2019	
0.55%	0.71%	0.67%	Gas Customer Growth Rate witness Rose-Marie Payan

#### Fee Reversal Rate:

2017

1.1%	1.1%	1.1%	Charges rev	ersed by Call	Center				
			Recorded Actuals					orecast <sup>2</sup>	
		2012	2013	2014	2015	2016 <sup>1</sup>	2017	2018	2019

	Recorded Actuals				1 Olcoust			
	2012	2013	2014	2015	2016 <sup>1</sup>	2017	2018	2019
Remote Transactions	600,464	602,660	584,939	587,710	589,591	587,368	590,192	598,211
Fielded Transactions	72,631	47,253	43,178	43,588	38,958	38,319	38,005	38,007
Waived Transactions	(8,893)	(8,077)	(7,807)	(7,189)	(7,131)	(7,093)	(7,116)	(7,200)
Net Transactions	664,202	641,836	620,310	624,109	621,418	618,594	621,081	629,018

Note 1: \$5.85 fee was implemented August 1, 2016

Note 2: Forecast based on (Prior Year Net Transactions + Meter Growth - Waived Fees) x \$5.85

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	1,183
2	2017 Estimated	1,166
3	2018 Estimated	1,167
4	2019 Test Year	1,176

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 488 LATE PAYMENT CHARGES

#### A) Description

Revenue from the charges assessed to commercial customers for delinquent payments.

#### **B)** Forecast Methodology

The 2019 forecast is based on the calculation of the five-year average (2012-2016 recorded) adjusted by the estimated annual customer growth for the period 2017 - 2019.

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
42	45	60	49	46	48

#### Forecast Growth Rate of Commercial/Industrial Accounts

2017	2018	2019	
0.87%	0.84%	0.62%	
49	49	50	

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	46
2	2017 Estimated	49
3	2018 Estimated	49
4	2019 Test Year	50

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 488 OPT-OUT REVENUES

#### A) Description

Smart Meter Opt-Out fee revenues is a charge to customers who opt-out of having a smart meter. The fee structure has a limit of three years.

#### **B) Forecast Methodology**

The forecast is based on the three year limit charge for opt-out customers, which reached the peak in 2014 and will continue to decline through the years of 2017 - 2019. Smart Meter Opt-out fees were previously balanced in the Smart Meter Opt-out balancing account and is now picked up in miscellaneous revenue.

Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
55	89	100	85	50	76

2017	2018	2019	
23	18	15	

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	50
2	2017 Estimated	23
3	2018 Estimated	18
4	2019 Test Year	15

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 493 RENT FROM GAS PROPERTY

#### A) Description

Rent from gas property primarily reflects revenues received for the use of SDG&E operating sites, properties, licenses and right of ways.

#### **B) Forecast Methodology**

The forecast is based on existing lease & license agreements. The contracts have an annual increase provision with a fixed increase from 3% to 5%, or an increase based on the Consumer Price Index.

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
18	18	22	22	23	21

#### Forecast Growth Rate of Non-Pay T/on Orders

2017	2018	2019
3.00%	4.00%	4.00%
24	25	26

Average annual contract increase provision.

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	
		23
2	2017 Estimated	
		24
3	2018 Estimated	
		25
4	2019 Test Year	
		26

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 495 CUSTOMER ADVANCES FOR CONSTRUCTION (CAC)

#### A) Description

CAC revenue, also called "ownership cost deductions" reflects the amount of revenue, based on a fixed percentage, which can be taken by SDG&E as a reduction to CAC deposits on a monthly basis if the customer does not become eligible for refunds one (electric) to three (gas) years after SDG&E facilities are ready to provide service.

#### **B)** Forecast Methodology

The 2019 forecast is based on the calculation of the five-year historical average (2012 - 2016 recorded). The gas rate is unchanged 0.36%. New business growth rates for the period 2017 - 2019 are not expected to materially affect ownership cost revenues.

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
63	88	46	11	117	65

2017	2018	2019
65	65	65

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	
		117
2	2017 Estimated	
		65
3	2018 Estimated	
		65
4	2019 Test Year	
		65

### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 495 FEDERAL TURNKEY PROGRAM

#### A) Description

Under Executive Order 13132, the US Government is authorized and encouraged to enter into contracts with local utilities to expedite and facilitate the implementation of cost effective energy and conservation measures. This is the Gas Revenue portion of the Government Turnkey Activities.

#### **B) Forecast Methodology**

The 2017-2019 forecast is based on expected net revenues from existing contracts with various federal entities and level of financing allowable by US Government.

#### Profits Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
323	316	350	406	124	304

2017	2018	2019
-171	156	132

#### C) Summary of Results (Profit)

			•
Line	Miscellaneous Revenue	Total (000's)	
1	2016 Recorded		Actual
		124	
2	2017 Estimated		
		(171)	
3	2018 Estimated		
		156	
4	2019 Test Year		
		132	

SDGE/Ex No. SDGE-40-WP-2R/Witness: Eric Dalton

#### SAN DIEGO GAS & ELECTRIC COMPANY MISCELLANEOUS REVENUES FERC ACCOUNT 495 SHARED ASSETS

#### A) Description

Revenue reflects the use of SDG&E assets, primarily computer hardware and software and communication equipment by Southern California Gas Company, Sempra Energy Corporate Center, and/or unregulated affiliates.

#### **B) Forecast Methodology**

The forecast of the 2019 charges is based on the RO model.

#### Recorded (\$000)

2012	2013	2014	2015	2016	5 YR AVG
2,066	3,493	2,641	2,188	1,581	2,394

2017	2018	2019
1,751	1,290	1,342

Line	Miscellaneous Revenue	Total (000's)
1	2016 Recorded	1,581
2	2017 Estimated	1,751
3	2018 Estimated	1,290
4	2019 Test Year	1,342