Technology Incentives
Program Application

ABOUT THIS FORM
This Application enables San Diego Gas & Electric Company (SDG&E®) customers to apply for incentives from SDG&E’s Technology Incentives Program for qualifying measurable automated demand response measures. The Technology Incentives Program offers incentives for the purchase and installation of qualified demand response measures that provide verified, dispatchable, on-peak load reduction at customer-owned facilities. Eligible customers can receive up to $200 per kilowatts (kW) of verified, dispatchable, fully automated on-peak load reduction. The total incentive is limited to 75% of the total project cost.

CUSTOMER REQUIREMENTS
Any commercial, industrial, or agricultural customer with a monthly on-peak demand of 20 kW or greater, servicing the facilities for which the incentives are being requested, may be eligible for a technology incentive from SDG&E’s Technology Incentives Program, if they also satisfy the following requirements:

- Receive bundled or direct access electric service from SDG&E
- Be billed on a commercial, industrial, or agricultural Time of Use rate schedule
- Have appropriate electrical metering billed on intervals, and receive 15-minute interval data

The demand response measure must be a commercially available technology, and enable fully automated, dispatchable load reduction at the customer-owned facility. Please note:

- SDG&E’s Technology Incentives Program will not provide incentives for manual or semi-automated equipment or for load reduction enabled by customer behavior changes.
- SDG&E, at its sole discretion, will conduct one or more site visits to verify actual, dispatchable load reduction.
- Customers must accommodate a request for each required on-site visit within five (5) business days.

The Service Account listed on this Application must be enrolled in at least one of the following SDG&E demand response programs and participate per the terms and conditions for at least 3 years*.

- Capacity Bidding Program (CBP)
- Critical Peak Pricing – Default (CPP-D)
- Eligible Pilots (e.g. Demand Response Auction Mechanism**)
- Other Eligible Demand Response Programs

*If the Service Account currently participates in a qualifying demand response program, enrollment must continue per the terms and conditions for a period of at least 3 years from SDG&E’s approval of the incentive. Customer is responsible for providing proof of enrollment.

**Demand Response Auction Mechanism Pilot “DRAM” customer is responsible for providing proof of their registration with the CAISO by their aggregator and SDG&E must be able to verify that their aggregator was awarded a DRAM contract by SDG&E for the time period in which Demand Response enrollment credit is being sought to constitute proof of participation. The customer must provide details for all awards/dispatches for purposes of calculating the 40% performance payment. For years 2-3 of Demand Response participation the customer need only show/demonstrate their participation in an aggregator program, registration with ISO, and SDG&E must be able to verify their aggregator received DRAM contracts for the years in question.

HOW TO APPLY
Eligible customers must complete, sign, and submit this Application with all required supporting documentation to:

SDG&E
Attn: Technology Incentives Program Advisor
8335 Century Park Court CP12C
San Diego, CA 92123-1569
or
E-mail to: drp@semprautilities.com

WHAT TO EXPECT
1. SDG&E will review the Application and work with the customer to clarify and resolve any outstanding issues.
2. SDG&E will schedule and perform a pre-inspection at the Site location.
3. After reviewing the Application and pre-inspection information, SDG&E will determine if the project qualifies for an incentive, and if approved, will send the Project Agreement form to the customer.
4. The Customer must fill out, sign, and submit the Agreement form to SDG&E.
5. Upon receipt of a fully completed and executed Agreement, SDG&E will send a “Permission to proceed” notice with installation of the Technology Incentives Program measures. (Note: installation of measures prior to receipt of this Permission to Proceed may disqualify the project from participation and may cause forfeiture of potential Technology Incentives.)
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6. Customer purchases and installs the qualifying demand response measure(s).
7. After installation, the Customer will notify SDG&E that the measures are installed by submitting an Installation Report (which requires Customer to provide proof of purchase and installation of the qualifying demand response measures by attaching the actual invoice from the installer to the report).
8. SDG&E will schedule a Post Inspection and Load Shed Test.
9. Upon completion of the Post Inspection and Load Shed Test, SDG&E will verify the eligible load reduction and calculate the incentive. To enable your participation in the Technology Incentives Program, and to validate incentive payments, SDG&E may share the last 12 months of your energy consumption data and/or billing information with Customer’s and/or SDG&E’s Technology Incentives contractor. For more information about your energy privacy, including SDG&E’s privacy policy and privacy notice, please visit sdge.com/privacy.
10. SDG&E will verify the Customer’s enrollment and eligibility in all Demand Response programs before any incentive payments are made.
11. SDG&E will send payment to the Customer for the incentive. (Only Customers are eligible to receive incentive payments and not third parties).

QUESTIONS?
Call SDG&E Demand Response Programs at 1-866-377-4735 or email drp@semprautilities.com

INCENTIVE PAYMENT:
The incentive is up to $200 per kW of verified dispatchable load reduction, not to exceed 75% of the total project cost (including the purchase price and any costs associated with installation by a third-party. Any in-house costs associated with installation will not be considered part of the cost of the installed measure(s).

For approved and inspected projects, the incentive will be paid as follows:

Payment Methodology: Beginning January 1st, 2017, the payment method of the Technology Incentives program will operate under a split payment method:

- **Incentive Payment**: 60% of the total incentive will be paid after installation, verified load shed test, and enrollment in a qualified DR program or rate.
- **Performance Payment**: Up to the remaining 40% of the total incentive will be paid at the end of the first year, meaning the 12-month period starting on the date in which the 60% incentive was paid to the customer. This performance-based payment is based on the actual amount of participation in the DR program as determined during the 12-month period starting on the date in which the 60% incentive was paid to the customer. The full 40% incentive balance will be paid if the customer’s participation is equal to or greater than the load reduction estimated by the load shed test. If the actual performance is less than the estimated load reduction, the Performance Payment will be reduced proportionally with the measured load reduction during the 12-month period starting on the date in which the 60% incentive was paid to the customer. If the actual performance falls below 60% of the load shed test amount, SDG&E will invoice the customer for the difference between the paid installation payment and the actual performance amount.

The total Incentive payment will be limited by a Customer Project Site Cap of 15% of the average annual 2017 Technology Incentives Budget. Additionally, the total Incentive payment is limited by a Project Cost Cap of 75% of the total project cost.

The Technology Incentives Program’s incentives are paid on a first-come, first served basis until program funds are no longer available or until the Technology Incentives Program is terminated, whichever comes first. Only the Customer is eligible to receive incentive payments under this program. The Program is administered by SDG&E under the auspices of the California Public Utilities Commission and may be modified or terminated at any time.
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APPLICATION FORM

CUSTOMER/PAYEE INFORMATION

Customer/Company Name

Company Mailing Address

City

State

Zip

Contact Name

Title

Contact Telephone Number

Contact Fax Number

E-Mail

Contact Name at Project Site

Contact Phone Number

Site Address

City

State

Zip

Electric Account Number

Electric Account Number

Electric Account Number

Electric Account Number

Electric Account Number

Electric Account Number

Total Sq. Ft of Facility

Years since built or last major renovation

PROJECT SITE INFORMATION

(Site of Retrofit / Project)

CUSTOMER

PLEASE ANSWER THE FOLLOWING QUESTION

Was an audit performed to identify measures?  ☐ Yes, please select one of the following  ☐ No

☐ SDG&E

☐ SDG&E On-Line Business Advisor

☐ HEEP

☐ LEEP

☐ Other, please specify: __________________________

☐ Energy Assessment & Solutions

☐ CIEEP
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APPLICATION FORM

Customer elects to satisfy the Technology Incentives Program's demand response program participation requirement as follows (select one):

☐ The Service Account is currently participating in one of the qualifying demand response programs listed in this Application, and Customer agrees to continue to participate in such program per program terms and conditions for a period of 3 years from the date the Technology Incentives Program Project Application is approved.

☐ The Service Account is not currently participating in any of the qualifying demand response programs. Customer plans to enroll the Service Account in one of the qualifying demand response programs and participate per program terms and conditions for a period of 3 years from the date the Technology Incentives Program Project Application is approved or from the date of enrollment in a qualified DR program, whichever is later. Customer shall send proof of enrollment to the Technology Incentives Program Advisor.

Which demand response program will the Service Account participate in?

☐ Capacity Bidding Program (CBP)
☐ Critical Peak Pricing - Default (CPP-D)
☐ Eligible Pilots*: __________________________
☐ Other Eligible Demand Response Program: __________________________
  *E.g., Demand Response Auction Mechanism

Application Checklist

Before submitting this Application, please ensure you have included all required documentation, which may include:

☐ Completed Application Form
☐ Open ADR 2.0a or 2.0b Certificate. (This ensures the Customer has ADR/Automated Demand Response communications technology to receive ADR signals.)
☐ Calculations of estimated savings per measure, Specification sheets for all hardware to be installed, and control points for projects (noted in scope of work).
☐ I understand that I am solely responsible for the selection, purchase and ownership of measures and services under this program. I understand that the demand reduction, incentives and installed costs are estimates only and are subject to change based on SDG&E review and approval.
☐ I understand that SDG&E has made no representation or warranty regarding the qualifications of the Customer, and that I am solely responsible for the selection of the Customer to implement the project.
☐ I have authority to contract, on behalf of the legal owners of the project site, for installation of the measures. I understand the program may require inspections and measurements of the performance of measures installed; therefore, I agree to provide access to the project site for those purposes to SDG&E and/or its agents or assigns.
As a qualified SDG&E customer, I certify that the indicated demand reduction measures are for use in my business facility and not for resale. I agree to provide SDG&E with documents establishing paid proof of purchase for the measures applied for in this application package and product installations. I understand the incentive payments are based on the related demand reduction as determined by the Load Shed Test and applicable performance measurement. I agree that if (1) I do not provide SDG&E with 100% of the related energy benefits by enrolling the full demand reduction in a qualified SDG&E Demand Response program for a period of three (3) years from receipt of the incentive, or (2) I cease to be a customer of SDG&E during said time period, I shall refund a prorated amount of incentive dollars to SDG&E based on the actual period of time for which I provided the related energy benefits as a customer of SDG&E.

I understand that I may receive an incentive payment of up to $200/kW of verified load reduction, not to exceed 75% of the total project cost. This program has a limited budget. Applications are accepted on a first-come, first-served basis until program funds are no longer available, or December 31, 2017, whichever comes first. This program is funded by California utility customers and administered by SDG&E under the auspices of the California Public Utilities Commission. This program may be modified or terminated without prior notice.

SDG&E MAKES NO REPRESENTATION OR WARRANTY, EXPRESS OR IMPLIED, INCLUDING THE WARRANTY OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE, USE OR APPLICATION WITH RESPECT TO ANY INCENTIVES, MEASURES, AND/OR TECHNOLOGIES DESCRIBED HEREIN, AND ASSUMES NO LIABILITY, WITH RESPECT TO THE QUALITY, SAFETY, PERFORMANCE, RELIABILITY OR EFFICIENCY OF ANY MEASURE INSTALLED OR COMPONENTS THEREOF, AND SDG&E EXPRESSLY DISCLAIMS ANY SUCH REPRESENTATION, WARRANTY OR LIABILITY. I AGREE TO INDEMNIFY SAN DIEGO GAS & ELECTRIC, ITS AFFILIATES, SUBSIDIARIES, PARENT COMPANY, OFFICERS, DIRECTORS, AGENTS AND EMPLOYEES AGAINST ALL LOSS, DAMAGE, EXPENSE, FEES, COSTS AND LIABILITY ARISING FROM ANY CLAIMS, SUITS, OR DEMAND RELATED TO OR IN CONNECTION WITH ANY MEASURES INSTALLED.

SDG&E shall not be liable for any special, incidental, indirect, or consequential damages, including without limitation, loss of profits or commitments to subcontractors, and any special, incidental, indirect or consequential damages incurred by Customer.

I have read and understand the program requirements and terms and conditions set forth in this application package and agree to abide by such requirements and terms and conditions. I certify that the information provided in this application package is true, correct and complete in all respects and that the project(s) for which I am requesting incentive(s) meet the program requirements set forth in this application package. I understand and agree that I must meet all eligibility criteria in order to receive a payment under this program. I agree that I have not received rebates, incentives or services for the same measures from other utilities, state or local programs funded by the Public Goods Charge.

RELEASE OF INFORMATION: If the CPUC requests review of your project, SDG&E will provide the CPUC with all of the information requested without further notification to you. If you refuse to allow the CPUC, its staff or its contractors and/or consultants to have access to your data, you will not be allowed to participate, and you will be ineligible to receive any program incentives. Please note that if you designated a Customer, a similar notification has been forwarded to them as well. In the event your project is selected for review, SDG&E will mark your data as confidential before submitting your files to the CPUC in accordance with California Public Utilities Code Section 583 and CPUC General Order 66-C.

Customer Signature

Company Name

Customer Contact Name (Print)

Title

Date
# Technology Incentives Project Application

## Measure Summary - Attachment 1

### DEMAND RESPONSE LOAD REDUCTION SUMMARY

Provide brief description of each measure. The total measure cost includes, but is not limited to, audits, design, engineering, construction, materials, permits, fees, overhead and labor. Provide costs for each measure. Please note that kW values must match the calculations provided.

<table>
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<th>Measure No.</th>
<th>Demand Response Measure</th>
<th>Baseline (kW)</th>
<th>Post Retrofit (kW)</th>
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Total Estimated Dispatchable Load Reduction: ____________
Estimated Total Project Cost: $ ____________

Incentive Rate: $200/kW: $ ____________
Maximum Incentive: $ ____________