

114701 Industrial Sector Request for Abstract

Introduction

As part of San Diego Gas & Electric Company's solicitation schedule and to comply with D.18.01.004, the Industrial Sector's program abstracts will be requested. This is the first stage of the solicitation process beginning in **June 2021**. The Industrial Sector's program will include a diverse group of customers whom can be characterized by having highly complex and sometimes proprietary systems that necessitate a customized approach to energy efficiency implementation. The Industrial sector includes five main market segments: Sand/Gravel & Contractors, General Manufacturing, Large Manufacturing, Electronics/Telecommunications, as well as Biotech & Laboratories/Research. The potential for savings is great for this market sector, therefore, the Company is looking for a comprehensive solution that reliably captures and documents cost-effective energy (kWh, kW, and/or Therm) savings for these customers and that includes expanding ways to unlock deeper savings through training and educating these customers on ways to identify process improvements by means of strategic energy management. If the bidder submits a successful abstract, the bidder will be invited to participate in the RFP.

Stage 1 is a Request for Abstract ("RFA"), and Stage 2 is a Request for Proposal ("RFP") for organizations selected from Stage 1. The RFA will enable bidders ("Bidder" or "Contractor") to provide sufficient information for the California Investor Owned Utilities ("IOUs") to narrow down the selection to proceed to Stage 2, at which time we will issue a full RFP. It is not intended that Bidders prepare a detailed Abstract in Stage 1. Instead, it is important that Bidders should use the Abstract to provide enough information about the design, implementation and management of a proposed program, targeted market and customer segments, and overall program design and goals.

Purpose and Objectives

The purpose of this RFA is to evaluate abstracts for program design and implementation services for the 'Solicitation Name'. Key elements to consider when bidding on the 'Solicitation Name' RFA:

- Program Overview
- Program Design
- Program Operations
- Compliance
- Savings Potential
- Adherence to Requirements

If the abstract is successful, the bidder will be asked to submit a proposal at a later date that will include detailed information regarding information provided in the Abstract along with additional information to further validate the proposal.

PowerAdvocate Registration

SDG&E will manage this event through Power Advocate's sourcing platform. Interested bidders will need to register in Power Advocate to access all future communications and, upon its release, the RFA for Industrial Sector program.

All Bidders are **required to register in Power Advocate to access the RFA documents**, submit questions, and submit a **Industrial Sector** Program Abstract. Bidders can register in Power Advocate using the following URL:

(<https://www.poweradvocate.com>). Apply to the event through the "Opportunities" portal, search for the SDG&E event, click the key to request access to the event.

Are you registering for a specific Event: click the 'Yes' button*

Who referred you to this Event: PEPMA Announcement*

Name of that individual's company: San Diego Gas & Electric Company*

Name or description of the Event: 114701 Industrial Sector Request for Abstract

Click "Continue"

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