Table 7.1 - 2009 - 2011 IOU Strategic Planning Program Budget

Note: Data indicated as "estimated" represent forecasts of budgets. Data indicated as "Actual" represents accurate budget totals.

Market Sector	Program #	Main Program Name / Sub-Programs	1 Estimated Overhead Costs (General & Administration) - IOU	2 Estimated Other Administration Costs - IOU	3 Estimated Administrative Costs - IOU Contractors	4 Total Administrative Cost (Actual)	5 Estimated Marketing & Outreach (IOU)	6 Estimated Marketing & Outreach (IOU Contractors)	7 Total Marketing & Outreach (Actual)	8 Estimated TOTAL Direct Implementation - Customer Education & Training	9 Estimated TOTAL Direct Implementation - Workforce, Education, & Training	10 Estimated Total Direct Implementation (Customer Services)	11 Estimated Direct Implementation (Incentives & Rebates)	12 Estimated Direct Implementation (Rebate Processing & Inspection - Labor & Materials)
Residential Programs	Residential Programs													
		Local Programs												
		Local01 - Local Whole House Perfomance	$ 228,487.00	$ 1,286,705.00	$ -	$ 1,515,192.00	$ 973,014.00	$ -	$ 973,014.00	$ 135,000.00	$ 185,000.00	$ 60,000.00	$ 1,770,000.00	$ 160,000.00
		Local02 - Local Island Program	$ 243,312.48	$ 1,999,616.16	$ -	$ 2,242,928.64	$ 1,181,623.50	$ -	$ 1,181,623.50	$ 405,000.00	$ 265,000.00	$ 340,010.00	$ 600,000.00	$ 75,000.00
		Local04 - Local Sustainable Communities (RMV)	$ 47,606.57	$ 71,695.35	$ -	$ 119,301.92	$ 45,261.00	$ -	$ 45,261.00	$ 26,001.00	$ -	$ 28,890.00	$ 761,024.00	$ -
		SW Residential												
		SW-ResA - Residential Basic Lighting	$ 174,099.00	$ 1,048,225.00	$ -	$ 1,222,324.00	$ 2,281,468.00	$ -	$ 2,281,468.00	$ 60,360.00	$ -	$ -	$ 8,284,938.41	$ 91,935.00
		SW-ResB - Advanced Consumer Lighting	$ 174,099.00	$ 1,048,225.00	$ -	$ 1,222,324.00	$ 2,281,468.00	$ -	$ 2,281,468.00	$ 60,360.00	$ -	$ -	$ 2,937,789.00	$ 91,935.00
		SW-ResC - Multi-Family	$ 93,805.00	$ 1,148,156.00	$ -	$ 1,241,961.00	$ 557,028.00	$ -	$ 557,028.00	$ -	$ -	$ 57,780.00	$ 2,670,502.08	$ 113,154.00
		SW-ResD - Home Efficiency Rebates	$ 199,177.00	$ 1,260,296.00	$ -	$ 1,459,473.00	$ 1,748,895.00	$ -	$ 1,748,895.00	$ -	$ -	$ 898,910.00	$ 7,777,952.82	$ 75,435.00
		SW-ResE - Home Efficiency Surveys	$ 207,770.00	$ 627,792.00	$ -	$ 835,562.00	$ 2,845,375.00	$ -	$ 2,845,375.00	$ -	$ -	$ 341,322.80	$ -	$ 340,929.00
		SW-ResF - Appliance Recycling	$ 212,121.26	$ 314,247.16	$ -	$ 526,368.42	$ 860,000.00	$ -	$ 860,000.00	$ 34,200.00	$ -	$ 3,033,978.00	$ 2,280,000.00	$ -
		SW-ResG - Business/Consumer Electronics/Plug Load	$ 98,617.79	$ 386,426.24	$ -	$ 485,044.02	$ 1,382,535.00	$ -	$ 1,382,535.00	$ 17,334.00	$ 60,027.00	$ 132,780.00	$ 2,937,789.00	$ 15,087.00
		3P Residential												
		3P-Res01 - Res HVAC Tune-up/Quality Installation	$ 28,061.95	$ 518,462.27	$ 584,999.25	$ 1,131,523.47	$ 675,000.00	$ -	$ 675,000.00	$ -	$ -	$ 390,000.75	$ 79,817.43	$ 372,882.88
		3P-Res02 - Comprehensive Mobile Home (SW)	$ 25,376.91	$ 468,854.45	$ 529,025.00	$ 1,023,256.36	$ 433,267.80	$ -	$ 433,267.80	$ -	$ -	$ 4,462,707.90	$ 982,365.95	$ -
		3P-Res03 - Electric Resistant Heating Program	$ 12,256.13	$ 226,439.79	$ 255,500.00	$ 494,195.93	$ 182,500.00	$ -	$ 182,500.00	$ -	$ -	$ 1,838,505.00	$ -	$ -
		3P-Res04 - K-12 Energy Efficiency Education (E3)	$ 14,051.57	$ 259,611.67	$ 292,929.00	$ 566,592.24	$ 33,750.00	$ -	$ 33,750.00	$ -	$ -	$ 1,128,321.00	$ -	$ -
		3P-Res05 - Mullt-family < 30	$ 29,750.89	$ 549,666.42	$ 620,208.00	$ 1,199,625.31	$ 621,259.20	$ -	$ 621,259.20	$ -	$ -	$ -	$ -	$ 216,795.76
		3P-Res06 - CHEERS	$ 3,357.84	$ 62,038.30	$ 70,000.00	$ 135,396.14	$ 32,000.00	$ -	$ 32,000.00	$ -	$ -	$ 315,000.00	$ -	$ -
		3P-Xc02 - Time Delay 20% Cooler	$ 5,000.17	$ 92,381.22	$ 104,236.99	$ 201,618.38	$ 171,674.10	$ -	$ 171,674.10	$ -	$ -	$ -	$ -	$ -
		SW Res New Construction												
		SW-NCResA - RNC	$ 534,766.38	$ 1,783,038.15	$ -	$ 2,317,804.53	$ 2,114,152.50	$ -	$ 2,114,152.50	$ 139,153.50	$ -	$ 2,725,302.00	$ 3,523,313.00	$ 535,417.50
Commercial Programs	Commercial Programs													
		Local Programs												
		Local03 - Local Non-Residential (BID)	$ 320,221.32	$ 3,803,576.46	$ -	$ 4,123,797.78	$ 489,090.00	$ -	$ 489,090.00	$ 90,000.00	$ -	$ 1,720,020.00	$ 19,772,285.31	$ 301,740.00
		Local05 - OBF	$ 124,999.94	$ 1,776,983.85	$ -	$ 1,901,983.79	$ 302,572.50	$ -	$ 302,572.50	$ -	$ -	$ 210,187.50	$ -	$ 210,255.00
		Local06 - Local Strategic Development & Integrat	$ 99,827.93	$ 1,996,558.65	$ -	$ 2,096,386.58	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
		SW Commercial												
		SW-ComA - Calculated	$ 67,095.38	$ 608,353.85	$ -	$ 675,449.23	$ 229,289.40	$ -	$ 229,289.40	$ 45,000.00	$ -	$ 325,411.65	$ 13,663,852.94	$ 133,852.80
		SW-ComB - Deemed	$ 168,972.68	$ 1,034,920.69	$ -	$ 1,203,893.37	$ 1,440,063.90	$ -	$ 1,440,063.90	$ 354,750.00	$ -	$ 493,046.40	$ 12,317,614.00	$ 56,672.55
		SW-ComC - Nonresidential Audits	$ 86,076.77	$ 751,171.21	$ -	$ 837,247.98	$ 598,239.98	$ -	$ 598,239.98	$ 45,000.00	$ 202,500.00	$ 58,935.60	$ -	$ 65,688.64
		SW-ComD - Continuous Energy Improvement	$ 50,520.84	$ 113,292.45	$ -	$ 163,813.29	$ 442,500.06	$ -	$ 442,500.06	$ 67,500.00	$ 75,000.00	$ 246,435.60	$ -	$ 65,688.64
		SW-ComE - Direct Install	$ 49,870.97	$ 201,929.45	$ -	$ 251,800.42	$ 600,000.86	$ -	$ 600,000.86	$ -	$ -	$ 92,448.00	$ 21,850,000.00	$ 103,041.00
		3P Non-Residential												
		3P-NRes01 - Non-Res HVAC Tune-up/Quality Installa	$ 45,373.52	$ 838,304.40	$ 945,888.40	$ 1,829,566.31	$ 404,468.40	$ -	$ 404,468.40	$ -	$ -	$ -	$ -	$ 61,632.73
		3P-NRes02 - SaveGas – Hot Water Control	$ 1,561.69	$ 28,853.13	$ 32,556.00	$ 62,970.81	$ 22,969.20	$ -	$ 22,969.20	$ -	$ -	$ 179,276.40	$ -	$ -
		3P-NRes03 - Business Energy Assessment (BEA)	$ 1,079.26	$ 19,940.08	$ 22,499.10	$ 43,518.45	$ 139,543.95	$ -	$ 139,543.95	$ -	$ -	$ 277,626.70	$ -	$ -
		3P-NRes04 - M2M Hot Water & HVAC Controls for Res	$ 17,649.94	$ 326,093.76	$ 367,943.09	$ 711,686.79	$ 195,037.94	$ -	$ 195,037.94	$ -	$ -	$ 2,016,268.98	$ 437,615.22	$ 35,796.75
		3P-NRes05 - Smart Controls for Pools & Spa	$ 13,077.01	$ 241,606.06	$ 272,612.64	$ 527,295.71	$ 119,450.43	$ -	$ 119,450.43	$ -	$ -	$ 1,051,706.02	$ -	$ 60,707.51
		3P-NRes06 - Energy Efficient Water Pumping	$ 1,726.89	$ 31,905.41	$ 36,000.00	$ 69,632.30	$ 8,800.00	$ -	$ 8,800.00	$ -	$ -	$ 29,630.80	$ -	$ 23,135.31
		3P-NRes07 - Healthcare Energy Efficiency Program	$ 1,756.03	$ 32,443.76	$ 36,607.44	$ 70,807.23	$ 171,611.71	$ -	$ 171,611.71	$ -	$ -	$ -	$ -	$ -
		3P-NRes08 - Lodging Energy Efficiency Program (LE	$ 2,641.68	$ 48,806.72	$ 55,070.34	$ 106,518.74	$ 79,546.17	$ -	$ 79,546.17	$ -	$ -	$ 123,225.75	$ -	$ 79,721.36
		3P-NRes09 - Mobile Energy Clinic (MEC)	$ 7,516.77	$ 138,877.17	$ 156,700.01	$ 303,093.95	$ 134,314.38	$ -	$ 134,314.38	$ -	$ -	$ 1,947,553.76	$ 203,037.60	$ -
		3P-NRes10 - K-12 Private Schools and Private Coll	$ 2,732.94	$ 50,492.85	$ 56,972.87	$ 110,198.66	$ 83,636.92	$ -	$ 83,636.92	$ -	$ -	$ 479,569.71	$ -	$ -
		3P-NRes11 - Portfolio of the Future (PoF)	$ 1,026.20	$ 18,959.75	$ 21,392.95	$ 41,378.90	$ 303,607.05	$ -	$ 303,607.05	$ -	$ -	$ 325,000.00	$ -	$ -
		3P-NRes13 - Retro commissioning (RCx)	$ 4,762.48	$ 87,989.81	$ 99,282.00	$ 192,034.29	$ 167,646.00	$ -	$ 167,646.00	$ -	$ -	$ 1,331,196.00	$ 1,596,000.00	$ -
		Commercial New Construction												

Table 7.1 - 2009 - 2011 IOU Strategic Planning Program Budget

Note: Data indicated as "estimated" represent forecasts of budgets. Data indicated as "Actual" represents accurate budget totals.

Market Sector	Program #	Main Program Name / Sub-Programs	1 Estimated Overhead Costs (General & Administration) - IOU	2 Estimated Other Administration Costs - IOU	3 Estimated Administrative Costs - IOU Contractors	4 Total Administrative Cost (Actual)	5 Estimated Marketing & Outreach (IOU)	6 Estimated Marketing & Outreach (IOU Contractors)	7 Total Marketing & Outreach (Actual)	8 Estimated TOTAL Direct Implementation - Customer Education & Training	9 Estimated TOTAL Direct Implementation - Workforce, Education, & Training	10 Estimated Total Direct Implementation (Customer Services)	11 Estimated Direct Implementation (Incentives & Rebates)	12 Estimated Direct Implementation (Rebate Processing & Inspection - Labor & Materials)
		SW-NCNR - NRNC Savings By Design	$ 472,266.38	$ 1,783,038.15	$ -	$ 2,255,304.53	$ 2,114,152.50	$ -	$ 2,114,152.50	$ 207,619.50	$ -	$ 2,722,527.00	$ 4,783,268.00	$ 516,799.50
Industrial Programs	**Industrial Programs**													
		SW Industrial												
		SW-IndA - Calculated	$ 109,642.52	$ 824,423.19	$ -	$ 934,065.71	$ 420,363.90	$ -	$ 420,363.90	$ 82,500.00	$ -	$ 663,998.03	$ 3,535,064.00	$ 201,565.32
		SW-IndB - Deemed	$ 91,697.90	$ 555,121.82	$ -	$ 646,819.72	$ 785,489.40	$ -	$ 785,489.40	$ 193,500.00	$ -	$ 268,934.40	$ 2,492,373.95	$ 30,912.30
		SW-IndC - Nonresidential Audits	$ 38,453.21	$ 251,874.71	$ -	$ 290,327.92	$ 346,815.00	$ -	$ 346,815.00	$ 27,000.00	$ 121,500.00	$ 9,707.04	$ -	$ 12,167.51
		SW-IndD - Continuous Energy Improvement	$ 28,597.71	$ 86,578.75	$ -	$ 115,176.46	$ 265,500.86	$ -	$ 265,500.86	$ 40,500.00	$ 45,000.00	$ 122,207.04	$ -	$ 12,167.51
		3P Non-Residential												
		3P-NRes12 - Comprehensive Industrial Energy Effic	$ 2,558.78	$ 47,275.14	$ 53,342.21	$ 103,176.13	$ 108,301.20	$ -	$ 108,301.20	$ -	$ -	$ 420,271.68	$ -	$ -
Agricultural Programs	**Agricultural Programs**													
		SW Agricultural												
		SW-AgA - Calculated	$ 38,847.97	$ 402,590.89	$ -	$ 441,438.86	$ 114,644.70	$ -	$ 114,644.70	$ 22,500.00	$ -	$ 188,706.83	$ -	$ 48,517.05
		SW-AgB - Deemed	$ 47,108.88	$ 302,759.62	$ -	$ 349,868.50	$ 392,744.70	$ -	$ 392,744.70	$ 96,750.00	$ -	$ 134,467.20	$ 884,355.00	$ 15,456.15
		SW-AgC - Nonresidential Audits	$ 18,396.98	$ 22,321.45	$ -	$ 40,718.43	$ 228,000.06	$ -	$ 228,000.06	$ 18,000.00	$ 81,000.00	$ 7,222.50	$ -	$ 11,395.50
		SW-AgD - Pump Test & Repair	$ 15,935.95	$ 85,970.32	$ -	$ 101,906.26	$ 30,004.11	$ -	$ 30,004.11	$ 105,000.00	$ -	$ 46,224.00	$ -	$ 51,520.50
		SW-AgE - Continuous Energy Improvement	$ 17,496.98	$ 22,321.45	$ -	$ 39,818.43	$ 177,000.06	$ -	$ 177,000.06	$ 27,000.00	$ 30,000.00	$ 82,222.50	$ -	$ 11,395.50
LGP	**Local Government Partnership Programs**													
		Local Government Partnerships												
		LGovP01 - City of Chula Vista Partnership	$ 269,252.74	$ 2,586,580.68	$ -	$ 2,855,833.43	$ 1,386,006.33	$ -	$ 1,386,006.33	$ 1,412,467.85	$ -	$ -	$ -	$ -
		LGovP02 - City of San Diego Partnership	$ 286,609.02	$ 3,186,465.39	$ -	$ 3,473,074.41	$ 243,457.00	$ -	$ 243,457.00	$ 2,302,258.00	$ -	$ -	$ -	$ -
		LGovP03 - County of San Diego Partnership	$ 172,503.52	$ 1,671,725.38	$ -	$ 1,844,228.89	$ 447,260.57	$ -	$ 447,260.57	$ 1,331,084.36	$ -	$ -	$ -	$ -
		LGovP04 - City of San Juan Capistrano Partnership	$ 27,143.58	$ 415,981.88	$ -	$ 443,125.47	$ 53,781.19	$ -	$ 53,781.19	$ 73,108.62	$ -	$ -	$ -	$ -
		LGovP05 - Port of San Diego Partnership	$ 111,338.50	$ 1,723,401.14	$ -	$ 1,834,739.63	$ 219,416.68	$ -	$ 219,416.68	$ 283,952.11	$ -	$ -	$ -	$ -
		LGovP06 - SANDAG Partnership	$ 114,265.22	$ 1,101,919.49	$ -	$ 1,216,184.70	$ 347,920.21	$ -	$ 347,920.21	$ 835,464.60	$ -	$ -	$ -	$ -
		LGovP07 - ICLEI Partnership	$ 22,410.47	$ 435,007.41	$ -	$ 457,417.89	$ 10,438.84	$ -	$ 10,438.84	$ 2,763.22	$ -	$ -	$ -	$ -
		LGovP08 - New Cities Partnership	$ 111,283.89	$ 2,159,667.59	$ -	$ 2,270,951.49	$ 52,194.18	$ -	$ 52,194.18	$ 13,816.11	$ -	$ -	$ -	$ -
		Local Institutional Partnerships												
		L-InstP01 - CA Depart of Corrections Partnership	$ 83,348.70	$ 436,948.46	$ -	$ 520,297.15	$ 228,732.00	$ -	$ 228,732.00	$ 39,075.00	$ -	$ 840,192.00	$ -	$ 122,026.50
		L-InstP02 - CA Community College Partnership	$ 71,193.87	$ 316,380.83	$ -	$ 387,574.69	$ 268,191.00	$ -	$ 268,191.00	$ 40,884.00	$ 48,384.00	$ 719,703.00	$ -	$ 30,334.50
		L-InstP03 - UC/CSU/IOU Partnership	$ 194,632.06	$ 747,576.26	$ -	$ 942,208.32	$ 385,255.50	$ -	$ 385,255.50	$ 40,668.00	$ 51,168.00	$ 1,527,985.50	$ -	$ 1,139,988.00
		L-InstP04 - State of California /IOU Partnership	$ 83,348.70	$ 436,948.46	$ -	$ 520,297.15	$ 228,732.00	$ -	$ 228,732.00	$ 39,075.00	$ -	$ 840,192.00	$ -	$ 122,026.50
		L-InstP05 - University of San Diego Partnership	$ 38,607.01	$ 760,102.71	$ -	$ 798,709.72	$ 12,037.50	$ -	$ 12,037.50	$ -	$ -	$ -	$ -	$ -
		L-InstP06 - San Diego Cnty Water Auth Partnership	$ 56,744.98	$ 956,851.78	$ -	$ 1,013,596.76	$ 164,231.68	$ -	$ 164,231.68	$ 13,816.11	$ -	$ -	$ -	$ -
Codes and Standards	**Codes and Standards**													
		Codes & Standards Program #1												
		C&S Program Overall												
		C&S Advocacy & CASE Studies: Building Codes	$ 68,571.59	$ 174,464.74	$ -	$ 243,036.32	$ -	$ -	$ -	$ -	$ -	$ 1,196,967.00	$ -	$ -
		C&S Advocacy & CASE Studies: Appliance Standards	$ 23,571.47	$ 59,974.50	$ -	$ 83,545.97	$ -	$ -	$ -	$ -	$ -	$ 411,454.88	$ -	$ -
		SW-C&SC - Compliance Training	$ 53,571.70	$ 136,301.33	$ -	$ 189,873.02	$ -	$ -	$ -	$ -	$ -	$ 935,132.63	$ -	$ -
		C&S Coordination (Statewide, EE Programs, External Entities)												
		Program Education & Training	$ 68,571.59	$ 174,464.74	$ -	$ 243,036.32	$ -	$ -	$ -	$ -	$ -	$ 1,196,967.00	$ -	$ -
		C&S sub-Program Components												
		Quality Assurance & Program Evaluation Activities												
		Other												
nology	**Emerging Technologies Program**													
		Total ET Program												
		Assessments	$ 305,234.22	$ 872,744.34	$ -	$ 1,177,978.56	$ 174,000.00	$ -	$ 174,000.00	$ -	$ -	$ 4,964,850.00	$ -	$ 93,090.00
		Scaled Field Placement												

Table 7.1 - 2009 - 2011 IOU Strategic Planning Program Budget

Note: Data indicated as "estimated" represent forecasts of budgets. Data indicated as "Actual" represents accurate budget totals.

Market Sector	Program #	Main Program Name / Sub-Programs	1 Estimated Overhead Costs (General & Administration) - IOU	2 Estimated Other Administration Costs - IOU	3 Estimated Administrative Costs - IOU Contractors	4 Total Administrative Cost (Actual)	5 Estimated Marketing & Outreach (IOU)	6 Estimated Marketing & Outreach (IOU Contractors)	7 Total Marketing & Outreach (Actual)	8 Estimated TOTAL Direct Implementation - Customer Education & Training	9 Estimated TOTAL Direct Implementation - Workforce, Education, & Training	10 Estimated Total Direct Implementation (Customer Services)	11 Estimated Direct Implementation (Incentives & Rebates)	12 Estimated Direct Implementation (Rebate Processing & Inspection - Labor & Materials)
Emerging Tech Programs		Demonstration / Showcasing												
		Market and Behavioral Studies												
		Technology Supply Side Efforts												
		Incubation												
		ZNE Lab (PG&E)												
		Other												
WE&T Programs	**Workforce, Education & Training**													
		SW Workforce Education & Training												
		SW-WE&TA - Strategic Planning & Implementation	$ 38,507.50	$ 10,150.00	$ -	$ 48,657.50	$ 35,000.00	$ -	$ 35,000.00	$ -	$ 725,000.00	$ -	$ -	$ -
		SW-WE&TB - WE&T Centers – SDERC, Food Service Center	$ 592,002.70	$ 5,024,240.62	$ -	$ 5,616,243.32	$ 1,300,782.15	$ -	$ 1,300,782.15	$ 2,592,000.00	$ 2,923,031.24	$ -	$ -	$ -
		SW-WE&TC - WE&T Connections – PEAK Program	$ 89,209.09	$ 915,767.72	$ -	$ 1,004,976.81	$ 139,768.10	$ -	$ 139,768.10	$ 728,646.00	$ -	$ -	$ -	$ -
		TOTAL WE&T Budget												
DSM Integration Programs	**DSM Coordination & Integration**													
		DSM Integration												
		SW-IDSM - SW Integrated DSM	$ 28,577.25	$ 571,545.00	$ -	$ 600,122.25	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
		TOTAL DSM Integration Funding:												
ME&O Programs	**Non-Resource Marketing & Outreach**													
		SW Marketing, Education, & Outreach												
		SW-ME&OA - Marketing, Education & Outreach (Core)	$ 424,747.53	$ 63,891.61	$ -	$ 488,639.14	$ 8,431,059.00	$ -	$ 8,431,059.00	$ -	$ -	$ -	$ -	$ -
		SW-ME&OB - SW Marketing, E&O FYP	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
		SW-ME&OC - ME&O Strategic Plan	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
LIEE	**LIEE**													
		Low Income												
		y LIEE - Low Income EE (LIEE)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
HVAC	**HVAC**													
		SW HVAC												
		SW-HVACA - Residential Energy Star Quality Instal	$ 5,453.60	$ 69,441.93	$ -	$ 74,895.53	$ 9,630.00	$ -	$ 9,630.00	$ 15,000.00	$ 15,000.00	$ -	$ -	$ -
		SW-HVACB - Commercial Quality Installation	$ 5,109.81	$ 62,566.11	$ -	$ 67,675.92	$ 9,630.00	$ -	$ 9,630.00	$ 15,000.00	$ 15,000.00	$ -	$ -	$ -
		SW-HVACC - Commercial Upstream Equipment	$ 3,188.62	$ 28,957.41	$ -	$ 32,146.03	$ 19,815.00	$ -	$ 19,815.00	$ -	$ 15,000.00	$ -	$ 1,367,529.30	$ -
		SW-HVACD - Quality Maintenance Program	$ 9,735.82	$ 150,271.34	$ -	$ 160,007.15	$ 14,445.00	$ -	$ 14,445.00	$ 15,000.00	$ 15,000.00	$ -	$ -	$ -
		SW-HVACE - Technology & Systems Diagnostics	$ 42,928.51	$ 858,570.18	$ -	$ 901,498.69	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
		SW-HVACF - HVAC WE&T	$ 6,532.41	$ 21,388.23	$ -	$ 27,920.64	$ 34,260.00	$ -	$ 34,260.00	$ -	$ 75,000.00	$ -	$ -	$ -
		TOTAL:	$ 7,689,406.09	$55,817,508.40	$ 4,613,765.27	############	$ 43,551,720.40	$ -	$43,551,720.40	$ 12,094,106.98	$ 4,947,610.24	$ 43,960,978.53	$ 117,508,487.01	$ 5,705,865.76

Table 7.1 - 2009 - 2011 IOU Strategic Planning Program E

Note: Data indicated as "estimated" represent forecasts of budgets. Data indicated as "Actual" represents accurate budget totals.

			13	14	15	16	17	18	19	20	21	22	23	24
Market Sector	Program #	Main Program Name / Sub-Programs	Estimated Total Direct Implementation (Other)	Total Direct Implementation (Actual)	Integration Budget Allocated to other Programs (If Applicable)	Total Budget By Program (Actual)	Estimated EM&V Costs - IOU	Estimated EM&V Costs - IOU Contractors	Total EM&V Costs (Actual)	Estimated Integration Budget Coming From Other Programs (Not Added to Program Budget Total)	Program Type	Market Sector	Pilot Program	Program Status
Residential Programs														
		Local Programs												
		Local01 - Local Whole House Perfomance	$ -	$ 2,310,000.00	$ -	$ 4,798,206.00	$ 423,893.64	$ -	$ 423,893.64	$ -	Core	Residential	X	New
		Local02 - Local Island Program	$ -	$ 1,685,010.00	$ -	$ 5,109,562.14	$ 451,400.14	$ -	$ 451,400.14	$ -	Core	Residential	X	New
		Local04 - Local Sustainable Communities (RMV)	$ -	$ 815,915.00	$ -	$ 980,477.92	$ 86,619.53	$ -	$ 86,619.53	$ -	Core	Residential	X	New
		SW Residential												
		SW-ResA - Residential Basic Lighting	$ -	$ 8,437,233.41	$ -	$ 11,941,025.41	$ 1,054,920.25	$ -	$ 1,054,920.25	$ -	Core	Residential		Revised
		SW-ResB - Advanced Consumer Lighting	$ -	$ 3,090,084.00	$ -	$ 6,593,876.00	$ 582,530.65	$ -	$ 582,530.65	$ -	Core	Residential		New
		SW-ResC - Multi-Family	$ -	$ 2,841,436.08	$ -	$ 4,640,425.08	$ 409,954.61	$ -	$ 409,954.61	$ -	Core	Residential		Revised
		SW-ResD - Home Efficiency Rebates	$ -	$ 8,752,297.82	$ -	$ 11,960,665.82	$ 1,056,655.37	$ -	$ 1,056,655.37	$ -	Core	Residential		Revised
		SW-ResE - Home Efficiency Surveys	$ -	$ 682,251.80	$ -	$ 4,363,188.80	$ 385,462.39	$ -	$ 385,462.39	$ -	Core	Residential		Revised
		SW-ResF - Appliance Recycling	$ -	$ 5,348,178.00	$ -	$ 6,734,546.42	$ 594,958.07	$ -	$ 594,958.07	$ -	3P	Residential		Revised
		SW-ResG - Business/Consumer Electronics/Plug Load	$ -	$ 3,163,017.00	$ -	$ 5,030,596.02	$ 444,423.95	$ -	$ 444,423.95	$ -	Core	Residential	X	New
		3P Residential												
		3P-Res01 - Res HVAC Tune-up/Quality Installation	$ -	$ 842,701.06	$ -	$ 2,649,224.53	$ 172,696.77	$ -	$ 172,696.77	$ -	3P	Residential		New
		3P-Res02 - Comprehensive Mobile Home (SW)	$ -	$ 5,445,073.85	$ -	$ 6,901,598.00	$ 566,053.64	$ -	$ 566,053.64	$ -	3P	Residential		Revised
		3P-Res03 - Electric Resistant Heating Program	$ -	$ 1,838,505.00	$ -	$ 2,515,200.93	$ 201,116.00	$ -	$ 201,116.00	$ -	3P	Residential		New
		3P-Res04 - K-12 Energy Efficiency Education (E3)	$ -	$ 1,128,321.00	$ -	$ 1,728,663.24	$ 128,540.80	$ -	$ 128,540.80	$ -	3P	Residential		Revised
		3P-Res05 - Mullt-family < 30	$ -	$ 216,795.76	$ -	$ 2,037,680.27	$ 121,233.25	$ -	$ 121,233.25	$ -	3P	Residential		New
		3P-Res06 - CHEERS	$ -	$ 315,000.00	$ -	$ 482,396.14	$ 36,839.53	$ -	$ 36,839.53	$ -	3P	Residential		Revised
		3P-Xc02 - Time Delay 20% Cooler	$ -	$ -	$ -	$ 373,292.48	$ 24,375.14	$ -	$ 24,375.14	$ -	3P	Residential		New
		SW Res New Construction												
		SW-NCResA - RNC	$ -	$ 6,923,186.00	$ -	$ 11,355,143.03	$ 1,003,160.95	$ -	$ 1,003,160.95	$ -	Core	Residential		Revised
Commercial Programs														
		Local Programs												
		Local03 - Local Non-Residential (BID)	$ -	$ 21,884,045.31	$ -	$ 26,496,933.10	$ 2,340,850.17	$ -	$ 2,340,850.17	$ -	Core	Commercial		Revised
		Local05 - OBF	$ -	$ 420,442.50	$ -	$ 2,624,998.79	$ 231,903.40	$ -	$ 231,903.40	$ -	Core	Commercial		Revised
		Local06 - Local Strategic Development & Integrat	$ -	$ -	$ -	$ 2,096,386.58	$ 185,203.58	$ -	$ 185,203.58	$ -	Core	Commercial		New
		SW Commercial												
		SW-ComA - Calculated	$ -	$ 14,168,117.39	$ -	$ 15,072,856.03	$ 1,331,599.30	$ -	$ 1,331,599.30	$ -	Core	Commercial		Revised
		SW-ComB - Deemed	$ -	$ 13,222,082.95	$ -	$ 15,866,040.22	$ 1,401,672.52	$ -	$ 1,401,672.52	$ -	Core	Commercial		Revised
		SW-ComC - Nonresidential Audits	$ -	$ 372,124.24	$ -	$ 1,807,612.19	$ 159,692.04	$ -	$ 159,692.04	$ -	Core	Commercial		Revised
		SW-ComD - Continuous Energy Improvement	$ -	$ 454,624.24	$ -	$ 1,060,937.59	$ 93,727.68	$ -	$ 93,727.68	$ -	Core	Commercial		Revised
		SW-ComE - Direct Install	$ -	$ 22,045,489.00	$ -	$ 22,897,290.28	$ 2,022,842.63	$ -	$ 2,022,842.63	$ -	3P	Commercial		Revised
		3P Non-Residential												
		3P-NRes01 - Non-Res HVAC Tune-up/Quality Installa	$ -	$ 61,632.73	$ -	$ 2,295,667.45	$ 122,581.67	$ -	$ 122,581.67	$ -	3P	Commercial		New
		3P-NRes02 - SaveGas – Hot Water Control	$ -	$ 179,276.40	$ -	$ 265,216.41	$ 20,743.36	$ -	$ 20,743.36	$ -	3P	Commercial		New
		3P-NRes03 - Business Energy Assessment (BEA)	$ -	$ 277,626.70	$ -	$ 460,689.10	$ 38,842.27	$ -	$ 38,842.27	$ -	3P	Commercial		Revised
		3P-NRes04 - M2M Hot Water & HVAC Controls for Res	$ -	$ 2,489,680.95	$ -	$ 3,396,405.67	$ 268,430.76	$ -	$ 268,430.76	$ -	3P	Commercial		Revised
		3P-NRes05 - Smart Controls for Pools & Spa	$ -	$ 1,112,413.53	$ -	$ 1,759,159.67	$ 130,784.78	$ -	$ 130,784.78	$ -	3P	Commercial		Revised
		3P-NRes06 - Energy Efficient Water Pumping	$ -	$ 52,766.11	$ -	$ 131,198.41	$ 7,808.81	$ -	$ 7,808.81	$ -	3P	Commercial		New
		3P-NRes07 - Healthcare Energy Efficiency Program	$ -	$ -	$ -	$ 242,418.94	$ 18,394.95	$ -	$ 18,394.95	$ -	3P	Commercial		Revised
		3P-NRes08 - Lodging Energy Efficiency Program (LE	$ -	$ 202,947.11	$ -	$ 389,012.02	$ 27,028.61	$ -	$ 27,028.61	$ -	3P	Commercial		Revised
		3P-NRes09 - Mobile Energy Clinic (MEC)	$ -	$ 2,150,591.37	$ -	$ 2,587,999.70	$ 215,701.69	$ -	$ 215,701.69	$ -	3P	Commercial		Revised
		3P-NRes10 - K-12 Private Schools and Private Coll	$ -	$ 479,569.71	$ -	$ 673,405.30	$ 54,789.26	$ -	$ 54,789.26	$ -	3P	Commercial		New
		3P-NRes11 - Portfolio of the Future (PoF)	$ -	$ 325,000.00	$ -	$ 669,985.95	$ 57,423.73	$ -	$ 57,423.73	$ -	3P	Commercial		Revised
		3P-NRes13 - Retro commissioning (RCx)	$ -	$ 2,927,196.00	$ -	$ 3,286,876.29	$ 282,182.31	$ -	$ 282,182.31	$ -	3P	Commercial		Revised
		Commercial New Construction												

Table 7.1 - 2009 - 2011 IOU Strategic Planning Program I

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Market Sector	Program #	Main Program Name / Sub-Programs	13 Estimated Total Direct Implementation (Other)	14 Total Direct Implementation (Actual)	15 Integration Budget Allocated to other Programs (If Applicable)	16 Total Budget By Program (Actual)	17 Estimated EM&V Costs - IOU	18 Estimated EM&V Costs - IOU Contractors	19 Total EM&V Costs (Actual)	20 Estimated Integration Budget Coming From Other Programs (Not Added to Program Budget Total)	21 Program Type	22 Market Sector	23 Pilot Program	24 Program Status
		SW-NCNR - NRNC Savings By Design	$ -	$ 8,230,214.00	$ -	$ 12,599,671.03	$ 1,113,107.77	$ -	$ 1,113,107.77	$ -	Core	Commercial		Revised
Industrial Programs	Industrial Programs													
		SW Industrial												
		SW-IndA - Calculated	$ -	$ 4,483,127.35	$ -	$ 5,837,556.95	$ 515,714.26	$ -	$ 515,714.26	$ -	Core	Industrial		Revised
		SW-IndB - Deemed	$ -	$ 2,985,720.65	$ -	$ 4,418,029.77	$ 390,307.27	$ -	$ 390,307.27	$ -	Core	Industrial		Revised
		SW-IndC - Nonresidential Audits	$ -	$ 170,374.55	$ -	$ 807,517.47	$ 71,339.48	$ -	$ 71,339.48	$ -	Core	Industrial		Revised
		SW-IndD - Continuous Energy Improvement	$ -	$ 219,874.55	$ -	$ 600,551.87	$ 53,055.27	$ -	$ 53,055.27	$ -	Core	Industrial		Revised
		3P Non-Residential												
		3P-NRes12 - Comprehensive Industrial Energy Effic	$ -	$ 420,271.68	$ -	$ 631,749.01	$ 51,408.82	$ -	$ 51,408.82	$ -	3P	Industrial		Revised
Agricultural Programs	Agricultural Programs													
		SW Agricultural												
		SW-AgA - Calculated	$ -	$ 259,723.88	$ -	$ 815,807.44	$ 72,071.85	$ -	$ 72,071.85	$ -	Core	Agricultural		Revised
		SW-AgB - Deemed	$ -	$ 1,131,028.35	$ -	$ 1,873,641.55	$ 165,525.35	$ -	$ 165,525.35	$ -	Core	Agricultural		Revised
		SW-AgC - Nonresidential Audits	$ -	$ 117,618.00	$ -	$ 386,336.49	$ 34,130.59	$ -	$ 34,130.59	$ -	Core	Agricultural		Revised
		SW-AgD - Pump Test & Repair	$ -	$ 202,744.50	$ -	$ 334,654.87	$ 29,564.81	$ -	$ 29,564.81	$ -	Core	Agricultural		Revised
		SW-AgE - Continuous Energy Improvement	$ -	$ 150,618.00	$ -	$ 367,436.49	$ 32,460.88	$ -	$ 32,460.88	$ -	Core	Agricultural		Revised
LGP	Local Government Partnership Programs													
		Local Government Partnerships												
		LGovP01 - City of Chula Vista Partnership	$ -	$ 1,412,467.85	$ -	$ 5,654,307.61	$ 499,525.24	$ -	$ 499,525.24	$ -	LGP	Residential		Revised
		LGovP02 - City of San Diego Partnership	$ -	$ 2,302,258.00	$ -	$ 6,018,789.41	$ 531,725.09	$ -	$ 531,725.09	$ -	LGP	Residential		Revised
		LGovP03 - County of San Diego Partnership	$ -	$ 1,331,084.36	$ -	$ 3,622,573.82	$ 320,033.36	$ -	$ 320,033.36	$ -	LGP	Residential		Revised
		LGovP04 - City of San Juan Capistrano Partnership	$ -	$ 73,108.62	$ -	$ 570,015.28	$ 50,357.54	$ -	$ 50,357.54	$ -	LGP	Residential		New
		LGovP05 - Port of San Diego Partnership	$ -	$ 283,952.11	$ -	$ 2,338,108.42	$ 206,558.30	$ -	$ 206,558.30	$ -	LGP	Residential		New
		LGovP06 - SANDAG Partnership	$ -	$ 835,464.60	$ -	$ 2,399,569.52	$ 211,988.03	$ -	$ 211,988.03	$ -	LGP	Residential		New
		LGovP07 - ICLEI Partnership	$ -	$ 2,763.22	$ -	$ 470,619.95	$ 41,576.54	$ -	$ 41,576.54	$ -	LGP	Residential		New
		LGovP08 - New Cities Partnership	$ -	$ 13,816.11	$ -	$ 2,336,961.78	$ 206,457.00	$ -	$ 206,457.00	$ -	LGP	Residential		New
		Local Institutional Partnerships												
		L-InstP01 - CA Depart of Corrections Partnership	$ -	$ 1,001,293.50	$ -	$ 1,750,322.65	$ 154,630.84	$ -	$ 154,630.84	$ -	LGP	Commercial		Revised
		L-InstP02 - CA Community College Partnership	$ -	$ 839,305.50	$ -	$ 1,495,071.19	$ 132,080.86	$ -	$ 132,080.86	$ -	LGP	Industrial		Revised
		L-InstP03 - UC/CSU/IOU Partnership	$ -	$ 2,759,809.50	$ -	$ 4,087,273.32	$ 361,086.86	$ -	$ 361,086.86	$ -	LGP	Industrial		Revised
		L-InstP04 - State of California /IOU Partnership	$ -	$ 1,001,293.50	$ -	$ 1,750,322.65	$ 154,630.84	$ -	$ 154,630.84	$ -	LGP	Commercial		Revised
		L-InstP05 - University of San Diego Partnership	$ -	$ -	$ -	$ 810,747.22	$ 71,624.81	$ -	$ 71,624.81	$ -	LGP	Commercial		New
		L-InstP06 - San Diego Cnty Water Auth Partnership	$ -	$ 13,816.11	$ -	$ 1,191,644.55	$ 105,274.88	$ -	$ 105,274.88	$ -	LGP	Commercial		Revised
Codes and Standards	Codes and Standards													
		Codes & Standards Program #1												
		C&S Program Overall									Core	Commercial		Revised
		C&S Advocacy & CASE Studies: Building Codes	$ -	$ 1,196,967.00	$ -	$ 1,440,003.32	$ 127,215.93	$ -	$ 127,215.93	$ -	Core	Commercial		Revised
		C&S Advocacy & CASE Studies: Appliance Standards	$ -	$ 411,454.88	$ -	$ 495,000.85	$ 43,730.45	$ -	$ 43,730.45	$ -	Core	Commercial		Revised
		SW-C&SC - Compliance Training	$ -	$ 935,132.63	$ -	$ 1,125,005.65	$ 99,387.72	$ -	$ 99,387.72	$ -	Core	Commercial		Revised
		C&S Coordination (Statewide, EE Programs, External Entities)									Core	Commercial		Revised
		Program Education & Training	$ -	$ 1,196,967.00	$ -	$ 1,440,003.32	$ 127,215.93	$ -	$ 127,215.93	$ -	Core	Commercial		Revised
		C&S sub-Program Components									Core	Commercial		Revised
		Quality Assurance & Program Evaluation Activities									Core	Commercial		Revised
		Other									Core	Commercial		Revised
nology	Emerging Technologies Program													
		Total ET Program												
		Assessments	$ -	$ 5,057,940.00	$ -	$ 6,409,918.56	$ 566,279.08	$ -	$ 566,279.08	$ -	Core	Commercial		Revised
		Scaled Field Placement									Core	Commercial		Revised

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Market Sector	Program #	Main Program Name / Sub-Programs	13 Estimated Total Direct Implementation (Other)	14 Total Direct Implementation (Actual)	15 Integration Budget Allocated to other Programs (If Applicable)	16 Total Budget By Program (Actual)	17 Estimated EM&V Costs - IOU	18 Estimated EM&V Costs - IOU Contractors	19 Total EM&V Costs (Actual)	20 Estimated Integration Budget Coming From Other Programs (Not Added to Program Budget Total)	21 Program Type	22 Market Sector	23 Pilot Program	24 Program Status
Emerging Tech Programs		Demonstration / Showcasing									Core	Commercial		Revised
		Market and Behavioral Studies									Core	Commercial		Revised
		Technology Supply Side Efforts									Core	Commercial		Revised
		Incubation									Core	Commercial		Revised
		ZNE Lab (PG&E)									Core	Commercial		Revised
		Other									Core	Commercial		Revised
WE&T Programs	**Workforce, Education & Training**													
		SW Workforce Education & Training												
		SW-WE&TA - Strategic Planning & Implementation	$ -	$ 725,000.00	$ -	$ 808,657.50	$ 71,440.19	$ -	$ 71,440.19	$ -	Core	Commercial		Revised
		SW-WE&TB - WE&T Centers – SDERC, Food Service Center	$ -	$ 5,515,031.24	$ -	$ 12,432,056.70	$ 1,098,300.02	$ -	$ 1,098,300.02	$ -	Core	Commercial		Revised
		SW-WE&TC - WE&T Connections – PEAK Program	$ -	$ 728,646.00	$ -	$ 1,873,390.91	$ 165,503.21	$ -	$ 165,503.21	$ -	Core	Commercial		Revised
		TOTAL WE&T Budget												
DSM Integration Programs	**DSM Coordination & Integration**													
		DSM Integration												
		SW-IDSM - SW Integrated DSM	$ -	$ -	$ -	$ 600,122.25	$ 53,017.32	$ -	$ 53,017.32	$ -	Core	Commercial		New
		TOTAL DSM Integration Funding:												
ME&O Programs	**Non-Resource Marketing & Outreach**													
		SW Marketing, Education, & Outreach												
		SW-ME&OA - Marketing, Education & Outreach (Core)	$ -	$ -	$ -	$ 8,919,698.14	$ 788,003.53	$ -	$ 788,003.53	$ -	Core	Residential		Revised
		SW-ME&OB - SW Marketing, E&O FYP	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	Core	Residential		Revised
		SW-ME&OC - ME&O Strategic Plan	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	Core	Residential		Revised
LIEE	**LIEE**													
		Low Income												
		y LIEE - Low Income EE (LIEE)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -				
HVAC	**HVAC**													
		SW HVAC												
		SW-HVACA - Residential Energy Star Quality Instal	$ -	$ 30,000.00	$ -	$ 114,525.53	$ 10,117.67	$ -	$ 10,117.67	$ -	Core	Residential		Revised
		SW-HVACB - Commercial Quality Installation	$ -	$ 30,000.00	$ -	$ 107,305.92	$ 9,479.85	$ -	$ 9,479.85	$ -	Core	Commercial		New
		SW-HVACC - Commercial Upstream Equipment	$ -	$ 1,382,529.30	$ -	$ 1,434,490.33	$ 126,728.89	$ -	$ 126,728.89	$ -	3P	Commercial		Revised
		SW-HVACD - Quality Maintenance Program	$ -	$ 30,000.00	$ -	$ 204,452.15	$ 18,062.16	$ -	$ 18,062.16	$ -	Core	Commercial		Revised
		SW-HVACE - Technology & Systems Diagnostics	$ -	$ -	$ -	$ 901,498.69	$ 79,642.17	$ -	$ 79,642.17	$ -	Core	Commercial		New
		SW-HVACF - HVAC WE&T	$ -	$ 75,000.00	$ -	$ 137,180.64	$ 12,119.11	$ -	$ 12,119.11	$ -	Core	Commercial		New
		TOTAL:	$ -	$184,217,048.52	$ -	$ 295,889,448.68	$ 25,729,518.00	$ -	$ 25,729,518.00	$ -				