

Appendix F:

San Diego Gas & Electric Company

**Additional Program Requirements
(Redacted)**

SDG&E Third Party Procurement Table for 2013-2014 Application (Ordering Paragraph 38 of D.12-05-015)												
Program Name	EEGA ID	Vendor Name	PO Number	Procured Activity	Implementation Type (Support or 3rd Party) ¹	Competitive/Bilateral Solicitation	Start Date	End Date	PO Amount	Performance Basis? (Y/N)	Performance Terms & Conditions	156 Goal (DBE) Contributor? (Y/N)
3P-NRes01 - Non-Res HVAC Tune-up/Quality Installation	SDGE3161			The Nonresidential HVAC Tune-up Quality Installation Program ("Premium Efficiency Cooling Program") addresses critical opportunities for energy efficiency by providing all eligible commercial customers in the San Diego Gas & Electric service area with tools, information and financial rebates to ease the market barriers to purchasing new high-efficiency equipment and maintaining their existing A/C systems at optimal efficiency.	3rd Party	Competative Solicitation	03/01/2010	12/31/2012	6,550,000	Yes	The Key Performance Indicators (KPIs) for the program: Monthly kWh/kW/therms achievements vs. goals; Quarterly kWh/kW/therms achievements vs. goals; Monthly spending vs. monthly budget; Percentage of program spending on Diverse Business Enterprise as compared to Company goal and program specific goal; Quarterly calculated Program Total Resource Cost Test (TRC) with a 1.0 tolerance; Monthly percentage of inspected installations that failed inspections no higher than 5%; Quarterly number of Customer Complaints and its share (%) of total committed projects no higher than 5%; Semiannual number of workshops; and Professional Developments for Program Participation vs. goals meets the required numbers.	Yes
3P-NRes02 - SaveGas – Hot Water Control	SDGE3162			The SaveGas - Hot Water Control Program addresses gas savings in SDG&E's service territory that can be expected as a result of an energy efficiency measure for controlling domestic hot water (DHW) systems in the commercial segment. The program installs proprietary domestic hot water control technology on commercial facilities, throughout SDG&E's service territory.	3rd Party	Competative Solicitation	03/01/2010	12/31/2012	\$375,000	Yes	Performance evaluation is based on the following Key Performance Indicators (KPI): Therm savings achievements vs. goals, Monthly spending vs. monthly budget, and Percentage of Program spending on Diverse Business Enterprise as compared to Company goal and program specific goal.	Yes
3P-NRes03 - Business Energy Assessment (BEA)	SDGE3163			The Business Energy Assessment (BEA) program has a goal to engage small and mid sized businesses (20-500 kW) in a web-based energy audit/business assessment (delivered through the SDG&E website), and provide each business with an immediate action plan containing direct links to SDG&E rebates and implementation services.	3rd Party	Competative Solicitation	03/01/2010	12/31/2012	\$500,000	Yes	Performance evaluation is based on the following Key Performance Indicators (KPI): Number of on-line audits completed vs. goals, Monthly spending vs. monthly budget, and Percentage of Program spending on Diverse Business Enterprise as compared to Company goal and program specific goal.	No
3P-NRes06 - Energy Efficient Water Pumping	SDGE3164			The Energy Efficient Water Pumping (EEWP) program performs pumping efficiency testing as well as a limited number of audits (also called Pumping Systems Analysis), for customers with electric or gas driven pumps that are 20 horsepower or more. The program informs customers about the efficiency of their pumps and suggests changes to improve efficiency. Education and information is provided in the form of Efficiency Testing Reports and Pumping Systems Analyses (Audits). The Program also informs customers about, recommends and assists with participation in the SDG&E's energy efficiency incentive programs.	3rd Party	Competative Solicitation	03/01/2011	12/31/2012	\$250,000	Yes	Performance evaluation is based on the following Key Performance Indicators (KPI): Monthly testing achievements (# of tests) vs. goals; Monthly spending vs. monthly budget; Quarterly percentage of tested customers who participate in SDG&E rebate programs.	Yes

SDG&E Third Party Procurement Table for 2013-2014 Application (Ordering Paragraph 38 of D.12-05-015)												
Program Name	EEGA ID	Vendor Name	PO Number	Procured Activity	Implementation Type (Support or 3rd Party) ¹	Competitive/Bilateral Solicitation	Start Date	End Date	PO Amount	Performance Basis? (Y/N)	Performance Terms & Conditions	156 Goal (DBE) Contributor? (Y/N)
3P-NRes07 - Healthcare Energy Efficiency Program	SDGE3165			The Healthcare Energy Efficiency Program (HEEP) Program support SDG&E's implementation of the Statewide Commercial Program, Customer Services Subprogram. HEEP addresses the complex issues of this industry's hesitancy to adopt energy efficiency behaviors, initiate facility upgrades, and achieve energy savings cost-effectively. HEEP is an audit program that will assist customer's in developing an energy efficiency plan for delivering significant, measurable energy savings in one of the state's heaviest energy use sectors. HEEP also funnels healthcare customers to SDG&E's core rebate programs and track customer participation to stantantiate audit's influence.	3rd Party	Competative Solicitation	03/01/2010	12/31/2012	\$1,500,000	Yes	Performance evaluation is based on the following Key Performance Indicators (KPI): Amount of actual energy savings directed to the incentive/rebate programs, audits completed vs. goals, Monthly spending vs. monthly budget, and Percentage of Program spending on Diverse Business Enterprise as compared to Company goal and program specific goal.	No
3P-NRes08 - Lodging Energy Efficiency Program	SDGE3166			Lodging Energy Efficiency program (LEEP) supports SDG&E's implementation of the Statewide Commercial Program, Customer Services Subprogram by working with a broad selection of large hotels to maximize implementation of energy efficiency (EE) and RCx for the hotel sector. LEEP also increases both energy efficiency and demand response participation in SDG&E's core rebate program via an energy efficiency audit. LEEP funnels customers to SDG&E's core rebate programs and track customer participation to stantantiate audit's influence. .	3rd Party	Competative Solicitation	03/01/2010	12/31/2012	\$1,500,000	Yes	Performance evaluation is based on the following Key Performance Indicators (KPI): Amount of actual energy savings directed to the incentive/rebate programs, audits completed vs. goals, Monthly spending vs. monthly budget, and Percentage of Program spending on Diverse Business Enterprise as compared to Company goal and program specific goal.	No
3P-NRes09 - Mobile Energy Clinic	SDGE3167			The Mobile Energy Clinic is a direct install program that focuses on improving energy efficiency for small nonresidential customers by providing diagnostics and maintenance of HVAC equipment and small boiler tube cleaning; implementing no-cost/low-cost measures to improve energy efficiency; and by providing recommendations through energy audits.	3rd Party	Competative Solicitation	03/01/2010	12/31/2012		Yes	Performance evaluation is based on the following Key Performance Indicators (KPI): Therm savings achievements vs. goals, Monthly spending vs. monthly budget, and Percentage of Program spending on Diverse Business Enterprise as compared to Company goal and program specific goal.	Yes
3P-NRes11 - Portfolio of the Future	SDGE3168			Portfolio of the Future Program is designed to leverage and enhance Emerging Technology efforts by identifying and accelerating the market adoption of emerging technologies that can significantly imporve end-used energy efficiency. Proactively identify promising opportunities that can reduce reliance on volaitle energy supplies, help validate the technolgy, demonstrate benefits, build the necessary market infrastructure, and promote and encourage early adoption by concurrently providing assistance, defining value of the proposition, and addressing market barriers.	3rd Party	Competative Solicitation	03/01/2010	12/31/2012	\$600,000	Yes	Performance evaluation is based on the following Key Performance Indicators (KPI): Quarterly Number of Program Ready Packages (PRPs) completed vs. goal; Number of Technology Scans vs. goal; and Percentage of Program spending on Diverse Business Enterprise as compared to Company goal and program specific goal.	Yes

SDG&E Third Party Procurement Table for 2013-2014 Application (Ordering Paragraph 38 of D.12-05-015)												
Program Name	EEGA ID	Vendor Name	PO Number	Procured Activity	Implementation Type (Support or 3rd Party) ¹	Competitive/ Bilateral Solicitation	Start Date	End Date	PO Amount	Performance Basis? (Y/N)	Performance Terms & Conditions	156 Goal (DBE) Contributor? (Y/N)
3P-NRes12 - Comprehensive Industrial Energy Efficiency	SDGE3169			The Comprehensive Industrial Energy Efficiency Program (CIEEP) involves a comprehensive energy project focus including delivery of a specific action plan that identifies investment grade detail, including specific cost estimates for each energy efficiency measure, the calculated energy savings for each measure, the quantified utility financial incentive allocation and the return on investment analysis, needed by industrial customers to navigate their organization's capital approval processes.	3rd Party	Competative Solicitation	03/01/2010	12/31/2012	\$1,475,000	Yes	Paid per kWh and per therm saved. The Project Commitment Payment following customer acceptance shall be 50% of the total amount associated with the gross energy savings amount that has been approved for payment. The Project Installation Payment shall be up to the remaining total amount associated with the gross energy savings approved for payment. This Project Installation Payment shall be paid after the project is complete and the final gross energy savings are approved for payment.	No
3P-NRes13 - Retro Commissioning	SDGE3170			The Retrocommissioning Program will deliver cost-effective electric, gas, and peak demand savings by providing retrofit and retrocommissioning (RCx) services and support to large commercial buildings in the SDG&E's service territory.	3rd Party	Competative Solicitation	03/01/2010	12/31/2012	\$2,817,000	Yes	PECI is paid for performance per conditioned square footage commissioned upon verification of implementation.	Yes
3P-Res01 - Res HVAC Tune-up/Quality Installation	SDGE3171			The Residential HVAC Tune-Up Quality Installation Program is a comprehensive residential program that will include retrofit of equipment and/or maintenance of the HVAC system including duct testing and sealing.	3rd Party	Competative Solicitation	03/01/2010	12/31/2012	\$ 5,430,000	Yes	The Key Performance Indicators (KPI) will be the primary means of assessing, on an ongoing basis, the Program's performance. This includes monthly savings goals vs. filed goals and monthly spending vs. filed budget.	Yes
3P-Res02 - Comprehensive Mobile Home	SDGE3172			This residential Comprehensive Manufactured Mobile Home Program (CMHP) is a direct install program that complements the SDG&E Residential Energy Efficiency Portfolio. This program reaches the manufactured mobile home customers, where there is potential for cost-effective energy and demand savings. The CMHP provides energy efficiency measures on a comprehensive basis to the HTR manufactured and mobile home customers in the SDG&E service territory.	3rd Party	Competative Solicitation	03/01/2010	12/31/2012	\$4,500,000	Yes	The Key Performance Indicators (KPI) will be the primary means of assessing, on an ongoing basis, the Program's performance. This includes monthly savings goals vs. filed goals and monthly spending vs. filed budget.	Yes
3P-Res04 - K-12 Energy Efficiency Education	SDGE3173			The San Diego K-12 Energy Efficiency Education Program (E3) is designed to educate students about energy, and emphasize energy efficiency. The primary purpose of this program is to create awareness amongst families, students, and teachers of potential cost savings through behavioral efficiency changes related to energy use. The objective of the program is to change behavior of students who receive the program so that they always exhibit good conservation and efficiency practices at home and school.	3rd Party	Competative Solicitation	03/01/2010	12/31/2012	\$1,500,000	Yes	The Key Performance Indicators (KPI) was the primary means of assessing the Program's performance: Quarterly number of Teachers workshops and online Professional Developments for Program Participants vs. goals; Quarterly number of Students trained vs. goals; Semiannual number of Districts visited vs. goals; and Quarterly number of developed In-Class Curriculum Activities for Grades that have not had such curriculum vs. goals.	Yes
SW-ComE - Direct Install ²	SDGE3174			The Commercial Direct Install (DI) Program focuses on improving energy efficiency for small nonresidential customers by providing diagnostics and maintenance of HVAC equipment and small boiler tube cleaning; implementing no-cost/low-cost measures to improve energy efficiency; and by providing recommendations through energy audits.	3rd Party	Competative Solicitation	03/01/2010	12/31/2012	\$6,500,000 \$6,350,000 \$6,350,000	Yes Yes Yes	Performance evaluation is based on the following Key Performance Indicators (KPI): Therm savings achievements vs. goals, Monthly spending vs. monthly budget, and Percentage of Program spending on Diverse Business Enterprise as compared to Company goal and program specific goal.	Yes Yes Yes

SDG&E Third Party Procurement Table for 2013-2014 Application (Ordering Paragraph 38 of D.12-05-015)												
Program Name	EEGA ID	Vendor Name	PO Number	Procured Activity	Implementation Type (Support or 3rd Party) ¹	Competitive/Bilateral Solicitation	Start Date	End Date	PO Amount	Performance Basis? (Y/N)	Performance Terms & Conditions	156 Goal (DBE) Contributor? (Y/N)
SW-ResF - Appliance Recycling	SDGE3175			The Appliance Recycling Program (ARP) provides long-term coincident peak demand reduction and annual electric energy savings in the residential and nonresidential (small commercial) sectors by retiring and permanently removing operating, inefficient refrigerators, freezers and room air conditioners from service in SDG&E's territory.	3rd Party	Competative Solicitation	03/01/2010	12/31/2012	\$8,200,000	Yes	Performance evaluation is based on the following Key Performance Indicators (KPI): Therm savings achievements vs. goals, Monthly spending vs. monthly budget, and Percentage of Program spending on Diverse Business Enterprise as compared to Company goal and program specific goal.	Yes
Cool Planet	N/A			Cool Planet is energy efficiency and climate change mitigation program. The Cool Planet Program highlights the relationship between energy usage and greenhouse gas (GHG) emissions, providing utility company business customers assistance in measuring and managing their energy & carbon output. Participating business customers are provided Registry membership to capture the reductions made through energy efficiency into complete carbon footprint, while identifying new energy savings opportunities.	Support	Bilateral Solicitation	10/01/2008	10/31/2012	\$259,880	No	N/A	No
Home Energy Reporting System	N/A			The Home Energy Reporting System is a technology that provides analysis of patterns and parameters of residential utility customers' energy use and makes customized energy conservation recommendations. The pilot program helps customers better understand their energy use and take action to reduce their peak and overall energy consumption.	Support	Bilateral Solicitation	07/19/2010	12/31/2012	\$400,000	No	N/A	No
San Diego Energy Resource Center (SDERC) Program	N/A			The San Diego Energy Resource Center (SDERC) Program is a continuation of collaboration between CCSE's Energy Resource Center and SDG&E's Statewide Education and Training Program for residential and non-residential sectors. Given the noted importance of education and outreach, continuing to combine the services of CCSE and SDG&E will increase the value and efficiency of the current SDERC.	Support	Bilateral Solicitation	01/01/2010	03/31/2013	\$3,777,090	No	N/A	No
Business/Consumer Electronics (BCE) Data Validation	N/A			Energy Solutions supports the implementation of our Business and Consumer Electronics (BCE) Program. Vendor also provides enhancement to the BCE.	Support	Bilateral Solicitation	07/01/2010	12/31/2012	\$145,000	No	N/A	No
WSA Retailer Support	N/A			WSA provides retailer management support for the Home Energy Efficiency Rebates (HEER) Program. Contractor shall provide retailers with rebate applications, point of purchase, and other materials made available by Company. These materials may include information on COMPANY programs and/or programs operated by other utilities in COMPANY's service territory.	Support	Bilateral Solicitation	07/01/2010	12/31/2012	\$248,400	No	N/A	No

SDG&E Third Party Procurement Table for 2013-2014 Application (Ordering Paragraph 38 of D.12-05-015)												
Program Name	EEGA ID	Vendor Name	PO Number	Procured Activity	Implementation Type (Support or 3rd Party) ¹	Competitive/ Bilateral Solicitation	Start Date	End Date	PO Amount	Performance Basis? (Y/N)	Performance Terms & Conditions	156 Goal (DBE) Contributor? (Y/N)
PECI - Trade Ally Program part of Commercial Deemed	N/A			PECI provides the Energy Efficiency Business Rebates Program these services include supplying Field Energy Analysts, providing back-office support of contractors, technical advice, and facilitation of paperwork for rebate processing. Peci manages energy efficiency services in grocery stores, supermarkets, convenience stores, butcher shops/meat markets, fish markets, restaurants/cafes,, drugstores, liquor stores, retail bakeries, caterers, cafeterias, assisted living facilities in SDG&E's territory. The on-the-ground Field Energy Analysts coordinates closely with other market specialists to ensure that energy saving opportunities are identified and tracked to completion. Peci's GrocerSmart© software provides an on-the-spot assessment of energy saving opportunities.	Support	Bilateral Solicitation	01/07/2010	12/31/2012	\$964,000	Yes	A portion of the budget will be paid based on 50% of the rebate dollar amount per unit for the SDG&E Energy Efficiency Business Rebate Program that's published at the time application submitted ("Performance-Based Budget"). The total Performance-Based Budget shall not exceed \$578,400 (60% of the total budget).	Yes
High Efficiency Clothes Washer Rebate Program	N/A			The San Diego County Water Authority implements the High-Efficiency Clothes Washer Rebate Program in partnership with SDG&E to maximize energy efficiency and water conservation. The program involves financial incentives for high-efficiency clothes washer (HEWs) measures, energy efficiency audits on existing construction throughout SDCWA member agency for potential retrofits, and energy efficiency training.	Support	Bilateral Solicitation	04/13/2010	12/31/2012	\$1,981,001	No	N/A	No
California Center for Sustainable Energy (CCSE) Whole House Contractor Recruitment and Training	N/A			CCSE provides contractor recruitment, training and the support portion of the Energy Upgrade California ("EUC") programs. Contractor will perform the Services, for SDG&E, in conjunction with the Workforce Education and Training ("WET") existing partnership functions for qualified participating building performance contractors.	Support	Bilateral Solicitation	09/01/2010	12/31/2012	\$1,298,158	No	N/A	No
Continous Energy Improvement (CEI)	SDGE3104 SDGE3108 SDGE3112			The CEI Program is a new statewide approach toward market transformation. It pairs CEI Advisors with company management personnel in the agricultural, commercial, industrial sectors with the goal of providing comprehensive, long term energy management practisesa that are to self-sustaining from top down..	Support	Competitive Solicitation	11/15/2010	12/31/2012	\$2,046,638	Yes	The Key Performance Indicators (KPI's) for this program are: Six Customers Enrolled in Program; Monthly spending vs. monthly budget; and Percentage of Program spending on Diverse Business Enterprise as compared to goal.	Yes
Whole House Retrofit Program - Quality Assurance & Quality Control	N/A			Quality Assurance and Quality Control Services support for SDG&E Whole House Retrofit Program (WHRP), which goes by the statewide brand name of Energy Upgrade California (EUC).	Support	Bilateral Solicitation	01/01/2011	12/31/2012	\$923,015	No	N/A	Yes
Moderate Income Direct Install	N/A			This contract is for quality control inspections for the Moderate Income Direct Install (MIDI) , which is a local pilot program in SDG&E territory.	Support	Bilateral Solicitation	07/29/2011	12/31/2012	\$960,000	No	N/A	Yes

SDG&E Third Party Procurement Table for 2013-2014 Application (Ordering Paragraph 38 of D.12-05-015)												
Program Name	EEGA ID	Vendor Name	PO Number	Procured Activity	Implementation Type (Support or 3rd Party) ¹	Competitive/ Bilateral Solicitation	Start Date	End Date	PO Amount	Performance Basis? (Y/N)	Performance Terms & Conditions	156 Goal (DBE) Contributor? (Y/N)
Business/Consumer Electronics (BCE) Retail Management Support	N/A			Navitas assists SDG&E customer programs in the implementation of our Business and Consumer Electronics Program. The goal in this endeavor is to have retail stores stock higher efficient electronics in their stores by offering them incentives.	Support	Bilateral Solicitation	01/01/2012	12/31/2012	\$55,000	No	N/A	No
Residential Lighting Program's Field Services	N/A			Contractor will support SDG&E Residential Lighting Programs implemented at 218 retailers having about 500 outlets in SDG&E's service areas Maintaining marketing material at participating retail stores Providing training for retail store personnel on ene	Support	Bilateral Solicitation	04/13/2012	12/15/2012	\$124,788	No	N/A	No
Standard Service Agreement - EEI Door to Door Agreement	N/A			Energy Efficiency produces and delivers materials to support the implementation of the Energy Upgrade California (EUC) Door to Door effort to notify residential customers of upcoming events in their area.	Support	Bilateral Solicitation	05/25/2012	08/31/2012	\$36,000	No	N/A	No
Local Island Program (MicroGrid)	SDGE3137			MicroGrid is a pilot program that provides incentives for installing technologies to enhance energy efficiency and demand response potential. The program measures include plug load devices, programmable thermostats, high efficiency appliances, lighting, solar installations. The program addresses both commercial and residential customers. Energy efficiency audits, energy efficiency recommendations and rebates are offered through the program and two contractors support the implementation of the program.	Support	Bilateral Solicitation	07/01/2010	12/31/2012	\$235,300 \$1,220,750	No	N/A	Yes
PEAK	SDGE 3159			PEAK Student Energy Actions is a comprehensive standards-based physical science education program that empowers students in grades three through seven to effectively manage their energy future. The program promotes energy efficiency, demand response, renewable resources, environmental stewardship and career in sustainable energy management. The foundational concept behind PEAK is that in order to truly empower students to manage energy use, they must understand the entire energy equation from the science of how energy is created to the environmental impact of generating electricity and the financial impact of energy bills on their families. Students learn to value energy and to promote sustainable energy use in their homes, schools, and communities through the use of four PEAK Student Energy Actions.	Support	Bilateral Solicitation	01/01/2010	12/31/2012	\$995,650	Yes	Performance evaluation is based on the following Key Performance Indicators (KPI): Number of students enrolled with curriculum vs filed goals.	No