

Company: San Diego Gas & Electric Company (U 902 M)  
Proceeding: 2016 General Rate Case  
Application: A.14-11-\_\_\_\_\_  
Exhibit: SDG&E-31

**SDG&E**

**DIRECT TESTIMONY OF KENNETH E. SCHIERMEYER**

**(ELECTRIC CUSTOMERS AND SALES)**

**November 2014**

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA**





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1 **SDG&E DIRECT TESTIMONY OF KENNETH E. SCHIERMEYER**  
2 **(ELECTRIC CUSTOMERS AND SALES)**

3 **I. FORECAST OF 2016 ELECTRIC CUSTOMERS**

4 My testimony presents the forecast of electric customers for San Diego Gas & Electric  
5 Company's (SDG&E's) Test Year (TY) 2016 General Rate Case (GRC). The SDG&E gas  
6 customer forecast is discussed in the testimony of witness Ms. Rose-Marie Payan (see Exhibit  
7 SDG&E-32). Table KS-1 sets forth the estimated customer levels for SDG&E's electric  
8 customer classes.

9 **TABLE KS-1:**  
10 **AVERAGE ANNUAL ELECTRIC CUSTOMERS**

<b>Electric Customers</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>Average Annual % Change, 2013-2016)</b>
Residential	1,249,227	1,257,698	1,270,654	1,286,981	1.0%
Small Commercial	122,602	123,111	123,754	124,362	0.5%
Med/Lg Com/Ind	24,042	24,262	24,576	24,875	1.1%
Agriculture	3,372	3,379	3,379	3,379	0.1%
Lighting	5,975	5,896	5,841	5,790	-1.0%
<b>Total System</b>	<b>1,405,218</b>	<b>1,414,346</b>	<b>1,428,204</b>	<b>1,445,387</b>	<b>0.9%</b>

11  
12 **II. CUSTOMER FORECAST METHODOLOGY**

13 SDG&E develops electric customer forecasts using statistical models based on  
14 demographic data, economic data, seasonal patterns and other inputs that influence customer  
15 growth. Total customers are defined as total active meters. Economic and demographic data  
16 were based on February 2014 information released from IHS Global Insight's Regional  
17 Economic Service.<sup>1</sup>

18 The residential customer forecast was developed using an econometric model based on  
19 the service area's projected level of housing starts, population growth, seasonal factors and other  
20 inputs that influence customer growth. The residential forecast was based on quarterly historical  
21 data from 1994 through 2013.

22 The commercial/industrial customer forecast was developed using a statistical analysis  
23 based on growth in non-farm employment relative to the growth of commercial/industrial  
24 customers. The commercial/industrial forecast was based on quarterly historical data from 2009

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<sup>1</sup> IHS Global Insight is an internationally recognized econometric forecasting firm. The firm's forecasts have been used in many regulatory proceedings.

1 through 2013. The other customer classes were forecasted outside of the residential and  
2 commercial/industrial models using an exponential trend approach. Detailed equations, methods  
3 and data are shown in the workpapers corresponding to this exhibit.

4 **III. FORECAST OF 2016 ELECTRIC SALES**

5 This section addresses the forecast of electric sales for SDG&E's TY 2016 GRC. Table  
6 KS-2 sets forth the estimated sales for SDG&E's electric customers.

7 **TABLE KS-2:**

8 **TOTAL ANNUAL ELECTRIC SALES (gWh)**

<u>Sector:</u>	<u>2016</u>
Residential	7,681
Commercial/Industrial/Agriculture	12,241
Lighting	91
<b>Total</b>	<b>20,013</b>

9  
10 **IV. SALES FORECAST BACKGROUND**

11 SDG&E's sales forecast for the TY 2016 GRC was obtained from the adopted California  
12 Energy Commission's (CEC) mid-demand forecast.<sup>2</sup> SDG&E made an additional adjustment to  
13 the CEC's mid-demand forecast by accounting for the CEC's Additional Achievable Energy  
14 Efficiency (AAEE).<sup>3</sup>

15 **V. CONCLUSION**

16 This concludes my prepared direct testimony.

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<sup>2</sup> California Energy Demand 2014-2024 Final Forecast, Volume 2: Electricity Demand by Utility Planning Area, Publication Number CEC-200-2013-004-SF-V2, and Publication Date: December 2013. See "SDG&E Form 1.1b Sales" available at [http://www.energy.ca.gov/2013\\_energypolicy/documents/demand-forecast\\_CMF/mid\\_case/](http://www.energy.ca.gov/2013_energypolicy/documents/demand-forecast_CMF/mid_case/) (Included in the file named "SDG&E\_Mid.xls").

<sup>3</sup> Available at [http://www.energy.ca.gov/2013\\_energypolicy/documents/demandforecast\\_CMF/Additional\\_Achievable\\_Energy\\_Efficiency/AAEE\\_Savings\\_SDG&E\\_Service\\_Territory.xls](http://www.energy.ca.gov/2013_energypolicy/documents/demandforecast_CMF/Additional_Achievable_Energy_Efficiency/AAEE_Savings_SDG&E_Service_Territory.xls) (see "S3-Mid").

1 **VI. WITNESS QUALIFICATIONS**

2 My name is Kenneth E. Schiermeyer. My business address is 8306 Century Park Court,  
3 San Diego, California, 92123. I am employed by SDG&E as the Electric Demand Forecasting  
4 Manager in the Customer Pricing Department. My primary responsibilities include developing  
5 and coordinating forecasts of customer growth and electric energy usage.

6 I have held my current position since December 2013. Since 1999, I have been employed  
7 by SDG&E in various forecasting and analysis positions of increasing responsibility. From 1996  
8 to 1999, I worked as a Computer Programmer and Project Manager for Directions in Research,  
9 Inc.

10 I received a Bachelor of Science degree in Economics from Truman State University in  
11 1994 and obtained a Master of Arts degree in Economics from Western Illinois University in  
12 1996.

13 I have previously submitted testimony before this Commission.

## GLOSSARY OF ACRONYMS

<b>ACRONYM</b>	<b>DEFINITION</b>
AAEE	Additional Achievable Energy Efficiency
CEC	California Energy Commission