

Application No.: 07-05-007 _____

Exhibit No.: _____

Witness: Dennis V. Arriola, Michael M. Schneider and Joanne C. Wang

Date: August 820, 2007 _____

Application No. 07-05-007

Exhibit No. SDGE-S1

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SAN DIEGO GAS & ELECTRIC COMPANY
REDACTED
PREPARED SUPPLEMENTAL TESTIMONY OF
DENNIS V. ARRIOLA
MICHAEL M. SCHNEIDER
JOANNE C. WANG

BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

August 208, 2007

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1 **PREPARED SUPPLEMENTAL TESTIMONY OF**
2 **DENNIS V. ARRIOLA, MIKE M. SCHNEIDER AND JOANNE C. WANG**
3 **ON BEHALF OF**
4 **SAN DIEGO GAS & ELECTRIC COMPANY**

5 **I. INTRODUCTION**

6 The purpose of this testimony is to respond to ALJ Galvin’s June 14, 2007 request
7 issued in the cost of capital pre-hearing conference for supplemental testimony on the
8 impact of power purchase obligations on San Diego Gas & Electric’s (“SDG&E”) credit
9 profile. In this supplemental testimony, we provide the requested information on
10 SDG&E’s credit ratings, business profile, and Standard & Poor’s (“S&P”) credit ratio
11 guidelines for such business profile. SDG&E also provides pro forma credit ratios based
12 on S&P’s definitions for the requested cost of capital and currently authorized cost of
13 capital. SDG&E strongly believes that its proposed equity rebalancing mechanism,
14 described in the direct testimony of Mr. Schneider dated May 8, 2007, is fair and prudent
15 policy for mitigating Power Purchase Agreement (“PPA”) debt equivalence for SDG&E¹.
16 However, absent SDG&E’s equity rebalancing proposal, the appropriate capital structure
17 for SDG&E is described herein in Section VI. At the prehearing conference
18 Commissioner Bohn requested information regarding decoupling of revenue and risk. In
19 response, SDG&E has attached as Exhibit 1 a table that features the revenue requirement
20 recovered through balancing and memorandum accounts.

¹ SDG&E presented its proposed equity rebalancing mechanism to mitigate the negative effect of entering into prospective PPAs on its credit ratios in the Long-Term Procurement Plan proceeding R.06-02-013. Although the contract evaluation process, which includes SDG&E’s equity rebalancing costs, remains in the LTPP proceeding, SDG&E’s ratemaking proposal associated with equity rebalancing was moved into this instant proceeding by ALJ Brown in a Ruling on Motions to Strike Testimony issued May 2, 2007.

1 **II. CURRENT CREDIT RATINGS**

2 Ordering Paragraph 6 (OP6) from Decision 04-12-047 requires a utility to provide
3 “current credit ratings from Moody’s and S&P.” SDG&E’s current credit ratings are:

	<u>S&P</u>	<u>Moody’s</u>
4 Long-Term Issuer	A	A2
5 Unsecured Debt	A-	A2
6 Secured Debt	A+	A1
7 Preferred Stock	BBB+	Baa1
8 Commercial Paper	A-1	P-1

9
10 **III. S&P BENCHMARKS**

11 S&P assigns business profile scores using a 10-point scale, where '1' represents
12 the lowest risk and '10' the highest risk. Business profile scores generally are assessed
13 using five categories: regulation, markets, operations, competitiveness and management.
14 SDG&E has been assigned a business profile score of 5 since 2004; the S&P financial
15 guidelines for business profile 5 are shown in the table below:²

<u>S&P-Adjusted Ratio</u>	<u>“A” Range</u>
16 Funds from Operations / Total Debt (%)	30% to 22%
17 Total Debt / Total Capital (%)	42% to 50%
18 Funds from Operations / Interest Coverage (x)	4.5x to 3.8x

19
20 **IV. SDG&E’S PPA DEBT EQUIVALENCE AND PROPOSED MITIGATION**
21 **MECHANISM**

² “New Business Profile Scores Assigned for U.S. Utility and Power Companies; Financial Guidelines Revised,” Standard & Poor’s, June 2, 2004.

1 In its most recent publication,³ S&P calculates \$697 million of debt equivalence
2 associated with SDG&E's existing PPAs. To duplicate S&P's result for 2007, SDG&E
3 infers that S&P used (1) the methodology described in their September 13, 2006 report
4 that "capitalize(s) the capacity payments and have assumed 90% of all-in energy
5 payments to equal the capacity payment in the case of SDG&E's wind and solar
6 contracts."⁴; and (2) ~~S&P used~~ an implied discount rate of 6.92% and assigned a risk
7 factor of 25%.⁵ The implied discount rate is slightly higher than SDG&E's cost of debt,
8 so the debt equivalence calculated by S&P (\$697 million) is lower than a calculation
9 using SDG&E's cost of debt. To be conservative, SDG&E will use the same parameters,
10 i.e. 6.92% as the discount rate and 25% as the risk factor, for debt equivalence
11 calculations in this supplemental testimony.

12 In direct testimony filed on May 8, 2007, SDG&E's witness Schneider discussed
13 in detail the necessity for SDG&E to enter into additional PPAs in order to replace the
14 California Department of Water Resource ("CDWR") energy contracts and to meet the
15 state-wide renewable standard. SDG&E filed its resource plan as shown in Exhibit 2 in
16 the ongoing long term procurement plan proceeding (R.06-02-013). The following table
17 shows the amount of MWs that SDG&E plans to place under contract during the planning
18 horizon for both renewables and peakers in order to meet its long-term procurement plan
19 ("New PPAs"). It should be noted that SDG&E will continue to sign more PPAs going
20 forward in order to meet its resource requirement.

³ "Sempra Energy's, Units' Ratings Are Affirmed After Spin-Off News; Outlook Stable," Standard & Poor's, July 9, 2007.

⁴ "Sempra Energy Research Report," Standard & Poor's, September 13, 2006, page 9.

⁵ ~~Id.~~

1 **Table 1 Projected in-service schedule for New PPAs**

2

(MW- nameplate capacity)	2007	2008	2009	2010	2011	2012	Total
Renewable Resources PPAs	2	5	7	275			288
Peaker PPAs for CDWR Replacement /Resource Requirements				450	150	200	930

3

4 Steps 1 to 4 of Appendix D in Mr. Schneider’s prepared direct testimony details
 5 S&P’s methodology of calculating PPA debt equivalence. In summary, the PPA debt
 6 equivalent equals the net present value of future capacity payments multiplied by an
 7 assigned risk factor. In order to estimate the capacity payments of the New PPAs,
 8 SDG&E uses \$145/kW-Yr,⁶ based on the installed cost published by the California
 9 Energy Commission (“CEC”), as the proxy capacity charge. This approach is consistent
 10 with S&P’s published PPA debt equivalence calculation methodology.⁷ Using 6.92% as
 11 the discount rate and a 25% risk factor, SDG&E would incur an additional \$45324
 12 million of debt equivalence in 2008 if it signed up the planned MWs, as shown in Table
 13 2.

14 **Table 2 – SDG&E PPA Debt Equivalence**

15

Debt Equivalent (\$MM)	2008			
PPA - Existing QF	85	}	703	64% increase over existing DE
PPA - Existing Renewables (inc. pending for approval)	523			
PPA - Existing PGE, SD Co Water, Other bilaterals	95			
PPA - Renewables to be signed	101	}	453	
PPA - Peaker PPAs to be signed (base case)	352			
Total Debt Equivalent	\$ 1,156			

⁶ Based on the installed cost per kW and Fixed O&M costs published by the California Energy Commission (CEC) in a Draft Staff Report entitled "Comparative Costs of California Central Station Electricity Generation Technologies"

⁷ Bodek, David. "Research: Standard & Poor’s Methodology for Imputing Debt for U.S. Utilities’ Power Purchase Agreements," Standard & Poor’s, New York: May 7, 2007.

Debt Equivalent

	2007	
(\$MM)		
PPA - Existing QF	89	} 697
PPA - Existing Renewables (inc. pending for approval)	498	
PPA - Existing PGE, SD Co Water, Other bilaterals	110	
PPA - Renewables to be signed	95	} 424
PPA - Peaker PPAs to be signed (base case)	329	
Total Debt Equivalent	\$ 1,120	

1 Total Debt Equivalent \$ 1,120

2 The additional debt equivalence, a 641% increase over that associated with

3 SDG&E's existing PPAs, will have a material adverse impact to SDG&E's credit profile,

4 which is illustrated in the next section of this supplemental testimony. As mentioned

5 before, because SDG&E needs to enter into more PPAs (in addition to the New PPAs) to

6 meet its load demand shown in Exhibit 2, SDG&E's incremental debt equivalence will be

7 greater than \$45324 million after signing additional PPAs. Given SDG&E's five-year

8 cost of capital cycle under its MICAM, SDG&E strongly recommends in this proceeding

9 that the Commission establish a proactive and timely equity adjustment policy for

10 mitigating the adverse credit impacts of PPA debt equivalence that will preserve

11 SDG&E's creditworthiness.

12 SDG&E has been advocating the concept that the equity rebalancing costs be

13 recovered in rates only after customers receive benefits from contracts. The majority of

14 the New PPAs will be phased into service over the next several years. There are several

15 reasons why a contract-by-contract approach is preferable to an all-encompassing

16 advance mitigation approach. Until a contract is signed, SDG&E does not know what

17 treatment that PPA will receive; i.e., whether it will be required to be consolidated under

18 FIN 46(R) or whether an associated debt equivalence will be added to SDG&E's credit

19 balance sheet. The debt equivalence for New PPAs is estimated based on the proxy

1 capacity charge and MWs planned to be signed. SDG&E believes that it is most
2 equitable to recover a revenue requirement related to equity rebalancing once customers
3 benefit from these contracts or projects so SDG&E has proposed the automatic mitigation
4 mechanism detailed in the direct testimony of Mr. Schneider dated May 8, 2007. This
5 ensures that customers would only face an incremental revenue requirement to offset the
6 adverse credit impact mitigation costs associated with a PPA when they are actually
7 served by the PPA.

8 It should be noted that S&P has been adding debt equivalence when the contracts
9 become effective or have a higher probability of becoming effective. It should also be
10 noted that FIN46(R) requires consolidation when the contracts are binding. S&P's \$697
11 million 2007 PPA debt equivalence includes the debt equivalence of those PPAs that will
12 be in service in 2009 or 2010 and those that are pending CPUC approval. SDG&E
13 believes the proposed mechanism is fair to customers, who will not pay anything in
14 advance, and to SDG&E, which will recover the costs associated with PPA debt
15 equivalence mitigation in a relatively timely manner--albeit not concurrently with the
16 initial assignment of debt equivalence or initial FIN 46(R) consolidation.

1 **V. ADVERSE IMPACT OF DEBT EQUIVALENCE ON CREDIT RATIOS**

2 ~~ALJ Galvin clarified that the utilities should calculate pro forma S&P credit ratios~~
 3 ~~for 2007, instead of 2008, in response to a question from PG&E regarding the~~
 4 ~~supplemental testimony. Using its 2007 financial forecast~~ For test year 2008, SDG&E's
 5 credit ratios are as shown in Table 3.

Table 3 – SDG&E Financial Ratios with and without PPA Debt Equivalence

	<u>2008</u>	<u>2008</u>	<u>Pro Forma Post Effective</u>	<u>S&P Guidelines for Business Profile 5</u>
	Without PPA Debt Equivalence	Including Existing PPA Debt Equivalence (\$703MM)	Including All PPA Debt Equivalence (\$1156MM)	
	Current ROR Current Cap	Current ROR Current Cap	Current ROR Current Cap	'A' Rating
FFO / Adjusted Debt	25.5%	20.4%	17.7%	30% - 22%
Adjusted Total Debt / Total Capitalization	50.6%	56.5%	59.6%	42% - 50%
Funds From Operations Interest Coverage	5.66	4.53	3.99	4.5x - 3.8x

Table 3 – SDG&E Financial Ratios with and without PPA Debt Equivalence

	<u>2007</u>	<u>2007</u>	<u>Pro Forma Post Effective</u>	<u>S&P Guidelines for Business Profile 5</u>
	Without PPA Debt Equivalence	Including Existing PPA Debt Equivalence (\$697MM)	Including All PPA Debt Equivalence (\$1120MM)	
	Current ROR Current Cap	Current ROR Current Cap	Current ROR Current Cap	'A' Rating
FFO / Adjusted Debt	26.1%	19.7%	17.1%	30% - 22%
Adjusted Total Debt / Total Capitalization	49.0%	56.0%	59.4%	42% - 50%
Funds From Operations Interest Coverage	5.64	4.30	3.81	4.5x - 3.8x

8 SDG&E's forecast credit ratios will improve slightly upon adoption of its
 9 recommended ROE, embedded costs of debt and preferred stock.

Table 4 – SDG&E Financial Ratios for Current and Requested ROR

	2008	Pro Forma Post Effective	S&P Guidelines for Business Profile 5
	Including Existing PPA Debt Equivalence (\$703MM)	Including All PPA Debt Equivalence (\$1156MM)	
	Current ROR Current Cap	Current ROR Current Cap	'A' Rating
FFO / Adjusted Debt	20.4%	17.7%	30% - 22%
Adjusted Total Debt / Total Capitalization	56.5%	59.6%	42% - 50%
Funds From Operations Interest Coverage	4.53	3.99	4.5x - 3.8x
	Requested ROR Current Cap	Requested ROR Current Cap	
FFO / Adjusted Debt	20.8%	18.0%	30% - 22%
Adjusted Total Debt / Total Capitalization	56.3%	59.4%	42% - 50%
Funds From Operations Interest Coverage	4.59	4.04	4.5x - 3.8x

Table 4 – SDG&E Financial Ratios for Current and Requested ROR

	2007	Pro Forma Post Effective	S&P Guidelines for Business Profile 5
	Including Existing PPA Debt Equivalence (\$697MM)	Including All PPA Debt Equivalence (\$1120MM)	
	Current ROR Current Cap	Current ROR Current Cap	'A' Rating
FFO / Adjusted Debt	19.7%	17.1%	30% - 22%
Adjusted Total Debt / Total Capitalization	56.0%	59.4%	42% - 50%
Funds From Operations Interest Coverage	4.30	3.81	4.5x - 3.8x
	Requested ROR Current Cap	Requested ROR Current Cap	
FFO / Adjusted Debt	20.1%	17.5%	30% - 22%
Adjusted Total Debt / Total Capitalization	55.8%	59.2%	42% - 50%
Funds From Operations Interest Coverage	4.37	3.87	4.5x - 3.8x

VI. RATEMAKING CAPITAL STRUCTURE

SDG&E believes that its proposed contract-by-contract credit impact mitigation mechanism is fair to customers as discussed in Section IV, while also preserving SDG&E's creditworthiness. Several intervenors have asked SDG&E to propose an

1 alternative ratemaking capital structure if its proposed automatic adjustment mechanism
2 is not adopted. Since the debt equivalence associated with the New PPAs will be added
3 to SDG&E's credit balance sheet over the next several years, it is difficult to make a
4 single recommendation for such an alternative ratemaking capital structure. However, to
5 respond to the intervenors' requests, SDG&E has developed an adjusted capital structure
6 to mitigate the adverse credit impact of New PPAs based on the point estimate of debt
7 equivalence calculated in Section IV. If the automatic adjustment mechanism proposed
8 by SDG&E is not adopted by the Commission, then SDG&E's ratemaking capital
9 structure at 2008 should provide some cushion for SDG&E to absorb the debt
10 equivalence associated with future PPAs. SDG&E hypothesizes that bringing two of the
11 three credit ratios into the 'A' rating category before signing any new PPAs may achieve
12 this goal. Based on this logic, a 4% increase in equity and a corresponding decrease in
13 debt would be required to bring the 2007 FFO/Adjusted Debt ratio (including the debt
14 equivalence from existing PPAs) back to the 'A' rating category. This capital structure
15 change would increase SDG&E's Commission-jurisdictional revenue requirement by
16 \$16.6 million.

1

Table 5 – SDG&E Financial Ratios for Current and Assumed Capital Structure

	2008	Pro Forma Post Effective	S&P Guidelines for Business Profile 5
	Including Existing PPA Debt Equivalence (\$703MM)	Including All PPA Debt Equivalence (\$1156MM)	
	Current ROR Current Cap	Current ROR Current Cap	'A' Rating
FFO / Adjusted Debt	20.4%	17.7%	30% - 22%
Adjusted Total Debt / Total Capitalization	56.5%	59.6%	42% - 50%
Funds From Operations Interest Coverage	4.53	3.99	4.5x - 3.8x
	Requested ROR Assumed Cap	Requested ROR Assumed Cap	
FFO / Adjusted Debt	22.8%	19.7%	30% - 22%
Adjusted Total Debt / Total Capitalization	52.8%	56.1%	42% - 50%
Funds From Operations Interest Coverage	4.94	4.31	4.5x - 3.8x

2

Table 5 – SDG&E Financial Ratios for Current and Assumed Capital Structure

	2007	Pro Forma Post Effective	S&P Guidelines for Business Profile 5
	Including Existing PPA Debt Equivalence (\$697MM)	Including All PPA Debt Equivalence (\$1120MM)	
	Current ROR Current Cap	Current ROR Current Cap	'A' Rating
FFO / Adjusted Debt	19.7%	17.1%	30% - 22%
Adjusted Total Debt / Total Capitalization	56.0%	59.4%	42% - 50%
Funds From Operations Interest Coverage	4.30	3.81	4.5x - 3.8x
	Requested ROR Assumed Cap	Requested ROR Assumed Cap	
FFO / Adjusted Debt	22.1%	19.1%	30% - 22%
Adjusted Total Debt / Total Capitalization	52.4%	56.0%	42% - 50%
Funds From Operations Interest Coverage	4.69	4.12	4.5x - 3.8x

3

4

VII. CONCLUSION

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6

7

In order to replace power from the expiring CDWR energy contracts and to meet the state-wide renewable standard, SDG&E needs plans to enter into a significant number of additional PPAs in 2007 and beyond. The debt equivalence associated with the New

1 | PPAs represents a 641% increase in debt equivalence added to SDG&E's credit balance
2 | sheet based on today's estimation. The negative effect of this additional debt equivalence
3 | would be significant, although it is difficult to estimate the exact impact on SDG&E's
4 | credit profile in coming years. This further reinforces SDG&E's belief that the proposed
5 | automatic adjustment mechanism, which mitigates the impact of debt equivalence and
6 | FIN46(R) consolidation on a contract-by-contract basis, is a just and reasonable policy
7 | for the Commission to adopt for SDG&E since the rebalancing costs are recovered in
8 | rates only after the PPAs begin to benefit customers.

9 | This concludes SDG&E's prepared supplemental testimony.

EXHIBIT 1: REVENUE REQUIREMENT RECOVERED THROUGH BALANCING & MEMORANDUM ACCOUNTS

San Diego Gas and Electric Company
 Percentage of 2007 Authorized Revenue Requirement
 Recovered Through Balancing/Memorandum Accounts
 (\$ in Thousands)

<u>Line</u>	<u>2007</u>
1. 2007 Authorized Base Margin (1)	976,987
2. Adjust Items Excluded from Cost of Service Proceeding :	
3. Commodity (Excl. DWR) :	
4. Fuel (ERRA) (2)	577,500
5. Fuel (PGA) (3)	339,789
6. Non-Fuel (NGBA)	<u>217,000</u>
7. Total Commodity	1,134,289
8. Public Purpose Programs (PPP):	
9. Electric	122,505
10. Gas	<u>27,398</u>
11. Total Public Purpose Programs	149,903
12. Competition Transition Charge (CTC)	47,000
13. Nuclear Decommissioning	<u>6,691</u>
14. Adjusted Revenue Requirement	<u>2,314,870</u>
15. Revenue Requirements Recovered Through Bal/Memo Acct	
16. Total Commodity	1,134,289
17. Total Public Purpose Programs	149,903
18. Competition Transition Charge (CTC)	47,000
19. Tree Trimming (3)	22,376
20. Pension (4)	17,000
21. PBOPs	<u>7,100</u>
22. Total Balancing/Memorandum Accounts	<u>1,377,668</u>
23. Bal/Memo Account Recovery as % of Adjusted Rev Req	59.51%
24. Excl. Tree Trimming, Bal/Memo Account Recovery as % of Adjusted Rev Req	58.55%

(1) Distribution & Transportation excluding SONGS & FERC amounts.

(2) Commodity revenue requirements authorized in D. 07-02-027.

(3) Based on annual weighted average cost of gas for the period 6/06 - 5/07.

(4) One-way balancing account.

(5) Pension sharing between ratepayer and shareholder at above ERISA minimum forecast .

EXHIBIT 2: SDG&E RESOURCE PLAN

Exhibit 2 SDG&E Resource Plan (in MW)

	Redacted			2010	2011	2012
	2007	2008	2009			
Total Resource Requirement - base case				4420	4475	4511
Total Resource Requirement - high case				4753	4884	4958
SDG&E's Plan						
Existing Generating Facilities						
Palomar	542	542	542	542	542	542
SONGS	449	449	449	449	449	449
DWR Contracts	1403	1028	1028	1028	703	26
Existing PPAs						
Otay Mesa			562	562	562	562
Other Bilaterals	86	86	126	126	126	126
QF	226	226	226	226	226	226
Reliability- Sbay/ Encina	1662	1662	1662			
Approved Renewables (RA MW values)	105	116	231	353	453	507
Peaker Facilities Owned by SDG&E						
Miramar	47	47	47	47	47	47
Other						
Dispatchable DR	86	86	86	86	86	86
Market Purchase On-Peak				211	294	232
Future Resources (nameplate capacity)						
Resource to be acquired						
Renewable Resources PPAs	2	6	13	288	288	288
Peaker PPAs - Estimated				580	730	930
Owned Peakers - Estimated				135	180	180
Combined Cycle Plant				0	0	500
Potential Resource to be acquired						
Potential Renewable Resources PPAs					3	84
Total				4420	4475	4511
<i>New Renewable RA Value</i>	2	5	12	76	79	99

Assumptions

Based on SDG&E's 2007-2016 Long-Term Procurement Plan filing

Adjusted to reflect result of 2008 Peaking RFO

Adjusted to reflect change in anticipated delivery date for a renewable contract